Serving you globally



PRESENTATION 2026





www.feicargo.com

FEI GROUP

Serving You Globally

Strategic Partnership Introduction | 2026

www.feicargo.com

Great Place To Work® Certified JUN 2026-JUN 2027 INDIA

35+
Years of Experience

20+
Offices Across India

300+
Experienced Professionals

WHO WE ARE

Founded on Expertise

Established by Mr. Pratap Nair with over 10 years of industry experience, FEI has grown into an internationally-acclaimed logistics group.

Proven Track Record

35+ years of delivering responsive, customised freight solutions — air, sea, road, and project logistics — across India and the World.

National Footprint

20+ branch offices and 7 warehouses across India, with partner operations in Colombo, Dhaka, Kathmandu, and Mauritius.

Certified Excellence

Great Place to Work® Certified (India, 2025–2026) and AEO-accredited, reflecting our commitment to people and compliance.

OUR DNA

- Responsible
- Honest
- International
- Passionate
- Self-Driven
- Flexible
- Caring
- Energetic
- Ahead of Times
- Always Fresh

GROUP STRUCTURE



PROUD MEMBER OF GLOBAL NETWORKS.....

Serving you globally







OUR INTEGRATED SERVICES

Serving you globally



Air Freight

24-hour delivery from India to anywhere globally. Time-critical pharma, fashion, and manufacturing.



Sea Freight

FCL/LCL, ocean consolidation, consignee and import consolidation worldwide.



Customs Brokerage

Clearance across all major airports, seaports & ICDs since 1989. AEO certified.



Project Logistics

Heavy lift, OOG, multi-modal and complex project cargo for infrastructure & defence.



Time Critical Service

Dedicated 24-hour express lanes from Indian origin to any global destination — pharma, fashion, AOG spares.



Advisory

Trade lane consulting, customs classification, supply chain optimisation and regulatory guidance for importers & exporters.



Cold Chain

Temperature-controlled movements within India and Europe end-to-end.



Warehousing

7 strategically located warehouses with value-added distribution services.



Domestic Transport

Full network via Flex Connect — FTL, LTL, and courier (small parcel) services.



DG & Special Cargo

Full DG handling: pick-up, palletizing, labeling, declaring, and aircraft delivery.

SECTORS WE SERVE

Serving you globally

From defence and space technology to fashion and fresh produce — FEI's expertise spans 30+ industry verticals.

Aviation	**Pharmaceuticals**	**Defence**	**Space Technology**	Electric Vehicles
Renewable Energy	Engineering	Fashion & Retail	Chemicals	Food & Beverages
Iron & Steel	Vaccines	Automobiles	Diagnostics & Research	Textiles
Infrastructure	Petroleum	Software & Tech	Natural Stone	Valuables

WHY PARTNER WITH FEI

Serving you globally

01 Market Access

Deep-rooted relationships with 300+ experienced staff and 800+ man-years of expertise across every Indian trade lane.

02 Infrastructure Ready

20+ offices, 7 warehouses, and a domestic transport arm means we deliver integrated, asset-backed solutions — not just coordination.

03 Regulatory Strength

AEO certified with customs broking operations since 1989. We navigate complex compliance for aviation spares, pharma, DG, and VVIP cargo.

04 Global Network

Partner representation across 150+ countries. Active in IATA, FIATA, AMTOI, and 15+ trade bodies — instantly plugging you into India's trade ecosystem.

05 Specialised Capabilities

Project logistics for OOG/heavy lift, temperature-controlled supply chains, and 24-hour time-critical air freight delivery from any Indian city.

06 Proven Recognition

Great Place to Work® certified, IndiaMART Leaders of Tomorrow, Hitachi Best Service Provider, and multiple industry honours.

THE NETWORK IN INDIA



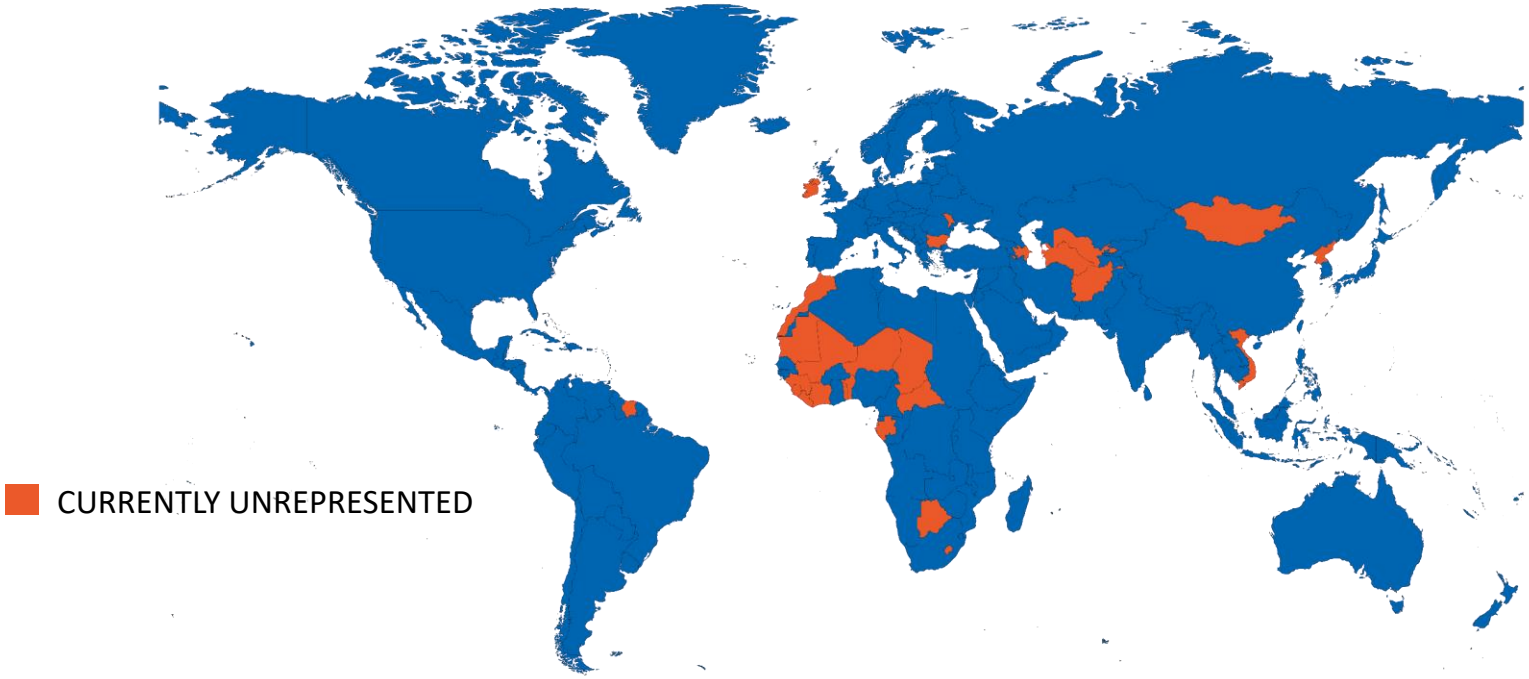
In India FEI has a network of 20+ branches, Domestic Transportation, Courier (small parcel service) and 7 warehouses through out the country.

Corporate office:
Mumbai.

Our Global Geographical Operating Partners:
Colombo, Dhaka, Kathmandu, Mauritius

GLOBAL PRESENCE

Serving you globally



TRUSTED BY INDUSTRY LEADERS

Serving you globally

TATA ADVANCED SYSTEMS

BAJAJ
Bajaj Electricals Ltd.
Inspiring Trust

Cipla

SUZLON
Suzlon Energy Limited

KALYANI
BHARAT FORGE

Pidilite

ARAI®
Progress through Research

PORSCHE DESIGN

VINFAST

powering tomorrow
Growatt

SSAB

ACG

Rivulis

Styrenix
PERFORMANCE MATERIALS

PIQUADRO

Max MRO Services Pvt. Ltd.

...and many more across 30+ industries

GLOBAL PROJECTS DIVISION

Serving you globally

End-to-end project logistics for the world's most complex, oversized, and time-critical cargo movements.

Break Bulk & OOG

Full charter and slot management for out-of-gauge, heavy-lift, and project cargo via sea — including Ro-Ro and MPP vessels.

Charter & Heavylift Air

AN-124, AN-225 and specialist freighter charters for oversized aerospace, defence, and industrial equipment.

Multi-Modal Engineering

Route surveys, transport engineering, and step-deck/SPMT convoys for complex inland moves across India.

Port & Stevedoring

Supervision of loading, lashing, and sea-fastening operations at all major Indian ports — Mundra, JNPT, Chennai, Kochi.

Pre-Shipment & Planning

Cargo surveys, weight & dimension verification, stowage plans, and risk assessments before every project move.

Sector Experience

Power & energy, oil & gas, defence, automotive, infrastructure, renewable energy — delivered across 4 continents.

PROJECT CARGO: OUR TRACK RECORD

Serving you globally

Heavy Construction Equipment

Excavators, cranes, road-building machinery, drilling rings — lashed and shipped via flat-rack and Ro-Ro from Indian ports.

Power & Energy Equipment

Transformers, turbine components, generator sets via SPMT convoys, MPP vessels, and rail from multiple locations.

Aerospace & Defence

Helicopter shipments, aircraft components, defence vehicles — handled under strict protocols via JNPT and Mundra.

Industrial Machinery

OOG plant equipment, pressure vessels, steel structures — full-scope from factory gate to final destination.

Automotive RoRo

Vehicle exports (4x4s, buses, military SUVs) loaded on RoRo vessels at Indian ports for export across Asia and Africa.

SELECTED PROJECT CLIENTS

SSAB	Steel structures, OOG loads
TATA ADVANCED SYSTEMS	Defence vehicles & equipment
SUZLON Suzlon Energy Limited	Wind energy components
ANDRITZ	Hydro turbine plant, heavy crates
APM TERMINALS Lifting Global Trade	Port crane components
बी ई एम एल beml	Drilling Rings

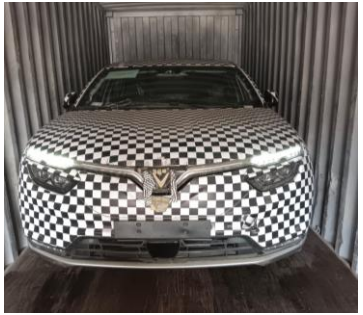
PROJECT CARGO











PROJECT CARGO













THE INDIA OPPORTUNITY

India is the world's fastest-growing major economy — and FEI is your bridge to it.

#4

Global Economy

by Nominal GDP (2024)

$600B+

Merchandise Trade

annual exports & imports

8%+

GDP Growth

projected 2025–2030

146000+

KMS of Roads

As of March 2026

What FEI brings to a Joint Venture or Commercial Partnership:

- Immediate market entry via our established branch network
- Shared cargo intelligence, rate advantages, and local agent relationships
- Co-branded service offerings across key Indian trade lanes
- Regulatory support — customs, AEO, and compliance handled

69,439+

Indian Railways Network

As of March 2026

164+

Operational Airports

As of March 2026

INDIA IS WAITING

FEI IS WAITING

LET'S BUILD SOMETHING TOGETHER

FEI Group is ready to explore strategic partnerships, joint ventures, and commercial alliances that unlock India's logistics potential for global shipowners and investors.

Web	www.feicargo.com
HQ	Mumbai, India
Network	20+ offices nationally · Global partners in 150+ countries

Serving You Globally Since 1989

Serving you globally

We are proud to be

Great Place To Work. Certified JUN 2026-JUN 2027 INDIA