# FEI DUNIYA

ITS YOUR WORLD

• A PUBLICATION OF FEI CARGO LIMITED

• FEI DUNIYA • MUMBAI • VOL I / ISSUE 8 • JANUARY 2009 • PRICE : FREE DISTRIBUTION

## Happy New Year 2009

## from the ceo's desk..

**Dear Friends,**

I have not spoken about our dear Shailaja Madam for some time. Let me do it now…

Everyday, in the world around us, real life angels are doing the things that they do... and bringing more smiles to the world around them.

Real-life angels build bridges instead of walls. They don't play hide and seek with the truth, they do whatever they can do to help you.

Real life angels understand difficulties and always give the benefit of the doubt. They don't hold up others to the standards they can't live by themselves.

Real-life angels are what "inner beauty" is all about.

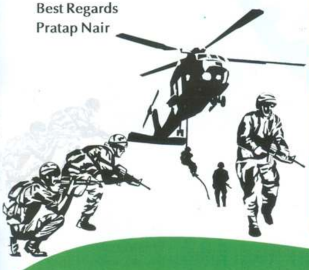
Real-life angels don't hold things against you; the only thing they hold is you. They take your hand in theirs when you could use a little reassurance. They walk beside you when you could do with a little guidance and direction in your life and they support you in your attempts to do what is right.

Real-life angels multiply your smiles and add to your integrity. They make you feel like, "Hey I am really somebody who matters." Then they quietly prove to you how beautiful and true that feeling really is.

If you come across an angel like this, you are one of the luckiest people of all.

I knew one, and she is somewhere up there.

**Best Regards**
**Pratap Nair**



## a tribute to our heroes ...

FEI Family pays tribute..: To our soldiers.... To the foreign guests… To the security forces… To the workforce inside Taj and Trident… To the customers and staff at Leopold...To the families in Nariman House… To the passengers at CST... and to all those innocent lives which became victims of hatred and inhumanity on that dreadful day.

Let us salute the martyrs who gave up their lives in this mission to end the terror of terrorists.

Let us not forget all the Mumbaites who prayed for the safety of everyone…

God bless the world… Hope it never happens again and Mumbai becomes safe as ever!

## happy republic day!!

- India is the world's largest and oldest continuous civilization.
- India never invaded any country in her last 1, 00,000 years of history.
- The World's first university was established in Takshila in 700 BC.
- Algebra, trigonometry and calculus also orignated from India.
- Ayurveda is the earliest school of medicine known to mankind.
- The Baily Bridge located in the Ladakh valley in the Himalayan Mountains is the highest bridge in the world. It was built by the Indian Army in August 1982.

"What makes a nation, is the past, what justifies one nation against others is the past", says the noted historian Eric Hobsbawm.

## let's learn spanish...

| | |
|---|---|
| Hi! | : Hola! |
| Good morning! | : iBuenos días! |
| What is your name? | : ¿Cómo te llamas? |
| My name is (Your name) | : Me llamo (Your name) |
| Nice to meet you! | : Tanto gusto! |
| How are you? | : ¿Como estas? |
| I'm fine, thanks! | : Estoy bien, íGracias! |
| Where are you from? | : ¿De dónde eres? |
| I'm from India | : Soy de India |
| I've been learning Spanish for 1 month | : Tengo un mes estudiando Español |
| I like Spanish | : Megusta el Español |
| How do you say "FEI Duniya" in Spanish? | : ¿Cómo se dice "FEI Duniya" en Español? |
| Spain is a wonderful country | : España es un pais maravilloso |
| I need to practice my Spanish | : Me falta práctica en Español |
| See you later! | : íHasta Luego! |
| Bye! | : Adiós! |

**VIDHYA**

**ANSWER TO LAST MONTH'S ISSUE'S QUIZ: "QUIZ TIME" BY MS. SHEEN**

**The number of members in Europeon Union is 27 and not 25. The countries missed out were Bulgaria, Romania & Sweden.**

**Further, Norway is not a member of EU. Norway applied for membership in EU and was accepted; however the Norwegian government lost a national referendum on membership and hence did not join EU.**

**CONGRATULATIONS MANU FOR BEING THE FIRST ONE TO ANSWER THIS QUIZ.**
**WE EXPECT THE SAME ENTHUSIASM FROM OTHERS AS WELL . . .**

"Full stop is not the end, because we can write a new sentence after it. Same in life, failure is not the real end; it can be a real beginning of success."

## how smart are you?

Sardarji is in a Quiz Contest trying to win prize money of Rs. 1crore.

The questions are as follows:

1) How long was the 100 yr war?
A) 116 B) 99 C) 100 D) 150
Sardar says "I will skip this"...1st LIFE LINE GONE

2) In which country are the Panama hats made?
A) BRASIL B) CHILE C) PANAMA D) EQUADOR
Sardar asks for help from the University students...2nd LIFE LINE GONE

3) In which month do the Russians celebrate the October Revolution?
A) JANUARY B) SEPTEMBER C) OCTOBER D) NOVEMBER
Sardar asks for help from general public...3rd LIFE LINE GONE

4) Which of these was King George VI first name?
A) EDER B) ALBERT C) GEORGE D) MANUEL
Sardar asks for lucky cards...4th LIFE LINE GONE

5) The Canary islands, in the Pacific Ocean, has its name based on which animal:
A) CANARY BIRD B) KANGAROO C) PUPPY D) RAT
Sardar gives up.

If u think you are indeed clever and laughed at Sardar's replies, then please check the answers below:

1) The 100 year war lasted 116 years from 1337-1453
2) The Panama hat is made in Equador
3) The October revolution is celebrated in November
4) King George's first name was Albert. In 1936 he changed his name.
5) Puppy. The Latin name is INSULARIA CANARIA which means islands of the puppies.

Now tell me who the dumb one is??? Don't ever laugh at a Sardar again.

**SANDHYA**

Dear All,

**This is with reference to an article - TALLEST BUILDINGS IN THE WORLD which was published in FEI Duniya (Dec issue). Many of us (including me) misunderstood FEI House as the tallest building in the list, missing out the point in 6.04m. May be the contributor did it purely in order to create humour or is it a case of premonition?? (I hope you have by now guessed who the author of that contribution was).**

**Editor**
**FEI Duniya**

## PLEASE OPEN THE WINDOWS AFTER YOU ENTER YOUR CAR AND DON'T TURN ON YOUR AIR CONDITIONING IMMEDIATELY

According to a research, the car dashboard, sofa and air freshener will emit Benzene, a cancer causing toxin (carcinogen-take note of the heated plastic smell in your car).

In addition to causing cancer, it poisons your bones, causes anemia, and reduces white blood cells. Prolonged exposure will cause Leukemia, increasing the risk of cancer. It may also cause miscarriage.

Acceptable Benzene level indoors is 50 mg per sq. ft. A car parked indoors with the windows closed will contain 400-800 mg of Benzene. If parked outdoors under the sun at a temperature above 60 degrees F, the Benzene level goes up to 2000-4000 mg, 40 times the acceptable level. The people inside the car will inevitably inhale an excess amount of the toxin.

**It is recommended that you open the windows and doors to give time for the interior to air out before you enter. Benzene is a toxin that affects your kidney and liver and is very difficult for your body to expel this toxic stuff.**

**ABHIJEET**

# 'put the glass down today!'

Hope this story makes a BIG change in YOU.

Professor began his class by holding up a glass with some water in it.
He held it up for all to see & asked the students
"How much do you think this glass weighs?"
'50gms!'.... '100gms!'.....'125gms'..the students answered.
"I really don't know unless I weigh it," said the professor, "but, my question is:
What would happen if I held it up like this for a few minutes?"
'Nothing' .....the students said.
'Ok what would happen if I held it up like this for an hour?' the professor asked.
'Your arm would begin to ache' said one of the student
"You're right, now what would happen if I held it for a day?"
"Your arm could go numb, you might have severe muscle stress & paralysis & have to go to hospital for sure!" ..... ventured another student & all the students laughed.
"Very good. But during all this, did the weight of the glass change?" asked the professor.
'No'.... Was the answer.
"Then what caused the arm ache & the muscle stress?"

The students were puzzled.

"What should I do now to come out of pain?" asked professor again.
"Put the glass down!" said one of the students
"Exactly!" said the professor.
Life's problems are something like this.
Hold it for a few minutes in your head & they seem OK.
Think of them for a long time & they begin to ache.
Hold it even longer & they begin to paralyze you. You will not be able to do anything.
It's important to think of the challenges or problems in your life, but EVEN MORE IMPORTANT is to 'PUT THEM DOWN' at the end of every day before you go to sleep.
That way, you are not stressed, you wake up every day fresh & strong & can handle any issue, any challenge that comes your way!
So, when you leave office today,
Remember my friend to
'PUT THE GLASS DOWN TODAY! '

Dear Friends,

This is a new initiative from our Mr. Rajesh Meghrajani, Vice President Operations to bring in awareness to our employees on the requirements of knowledge on customs laws and procedures. Mr. Abhijeet is assisting him in this matter.

We will be asking one question every month relevant to the above subject and all those people who are holding custom passes must answer it compulsorily. Answers can be in Hindi or English. Make it as descriptive as possible. Other staff members and readers are also welcome to attempt answering this question. The person who gives the best answer will be given Rs.1001/- as a token of appreciation. Last date for answering these questions is 15th of every month.

Question no. 1 (for the month of January 09) is as follows

Who is a CHA and what are the obligations of a CHA as prescribed in the Custom House Agents Licensing Regulation 2004?

All the best to each one of you.

Editor
FEI Duniya
C/O FEI Corporate Office

"Measuring life by what others do for you may disappoint you. But measuring life by what you do for others will add more meaning to your life."

## the obvious difference

Some years ago, three brothers left the farm to work in the city. They were all hired by the same company at the same pay. Three years later, Jim was being paid $500 a month, Frank was receiving $1,000, but George was now making $1,500.

Their father decided to visit the employer. He listened to the confused father and said, "I will let the boys explain for themselves."
Jim was summoned to the supervisor's office and was told, "Jim, I understand the Far East Importers has just brought in a large transport plane loaded with Japanese import goods. Will you please go over to the airport and get a cargo inventory?"

Three minutes later, Jim returned to the office. "The cargo was one thousand bolts of Japanese silk," Jim reported. "I got the information over the telephone from a member of the crew."

When Jim left, Frank, the $1,000 a month brother, was called. "Frank," said the supervisor, "I wish you'd go out to the airport and get an inventory of the cargo plane which was just brought in by Far East Importers."

An hour later, Frank was back in the office with a list showing that the plane carried 1,000 bolts of Japanese silk, 500 transistor radios, and 1,000 hand painted bamboo trays. George, the $1,500 a month brother, was given identical instructions. Working hours were over when he finally returned.

"The transport plane carried one thousand bolts of Japanese silk," he began. "It was on sale at sixty dollars a bolt, so I took a two-day option on the whole lot. I have wired a designer in New York offering the silk at seventy-five dollars a bolt. I expect to have the order tomorrow. I also found five hundred transistor radios, which I sold over the telephone at a profit of $2.30 each. There were a thousand bamboo trays, but they were of poor quality, so I didn't try to do anything with them."

When George left the office, the employer smiled. "You probably noticed," he said, "that Jim doesn't do what he's told, Frank does only what he's told, but George does without being told."

**THE FUTURE IS FULL OF PROMISES FOR THE ONE WHO SHOWS INITIATIVE.**

**VALERIE AYESHA** (This story is contributed by one of our esteemed customers. We appreciate this initiative..)

## birthday boy

Ever wondered how some people just seem to be happy no matter what the circumstances are?? Still wondering?? We have an example right here in FEI... and he is none other than our very own Sandhesh Khaladkar. This ever smiling gentleman knows how to make the most out of his opportunities. Today, he is successful not only because of his willingness to do whatever work is given to him, but also because he has the ability to turn any job into an opportunity to learn. He is the man whose hard work has earned us the nomination for ISO certification.

We are proud of you SANDESH!! Keep up the good work...

FEI Family wishes you a very HAPPY BIRTHDAY!! Do make it a point to wish him to make his day a memorable one.

You can send your wishes to sandesh@feicargo.net or contact/sms him on his cell no. **9820983086**.

"Silent lips may avoid many problems but smiling lips will solve many problems. So always have a smile on your face."

## birthdays in january

| | | |
|---|---|---|
| Subhash S. Thube | Mumbai | 2 - Jan |
| Krupal Patel | Baroda | 8 - Jan |
| Sandesh Khaladkar | Corporate | 10 - Jan |
| Aaditya D. Parab | Baroda | 16 - Jan |
| Muhammed Ameen P. M. | Cochin | 20 - Jan |

## anniversaries in january

| | | |
|---|---|---|
| Sheen Thomas | Mumbai | 1 - Jan |
| Preethi Menon | Mumbai | 18 - Jan |
| Hitesh Patni | Baroda | 21 - Jan |
| Joy Narayan Das | Delhi | 25 - Jan |
| Manoj Kumar | Delhi | 27 - Jan |
| Rajesh Meghrajani | Ahmedabad | 29 - Jan |

Wife: Darling today is our anniversary, what should we do?
Husband: Let us stand in silence for two minutes.

## new members

**Hemant Shelar** - Mumbai · **Merin Jacob** - Corporate · **Anuradha** - Chennai

## holiday list

| DATE | OCCASION | BRANCHES | BANK | CUSTOMS |
|---|---|---|---|---|
| 8-jan | Moharum | Mumbai | Yes | Yes |
| 14-Jan | Makarsankranti/ Pongal/ Uttarayan | Ahmedabad, Baroda, Bangalore, Chennai, Hyderabad Tiruppur, Tuticorin | No | No |
| 23-Jan | Netaji's Birthday | Kolkatta | No | No |
| 26-Jan | Republic Day | All Branches | Yes | Yes |
| 19-Feb | Chhatrapati Shivaji Maharaj Jayanti | No | Yes | No |
| 23-Feb | Maha Shivratri | Chennai, Delhi, Hyderabad, Kochi, Mumbai, Tirupur | Yes | No |
| 10-Mar | Id-E-Milad | Tuticorin | Yes | Yes |
| 11-Mar | Holi (2nd Day) / Dhulati | Ahmedabad, Baroda, Delhi, Hyderabad, Kolkatta, Mumbai | Yes | Yes |
| 14-Mar | Melad-Un-Nabi | Hyderabad | No | No |
| 27-Mar | Ugadi/Gudi Padwa | Bangalore, Mumbai | Yes | Yes |
| 31-Mar | Bank's Yearly A/c Closing Day | No | Yes | No |
| 3-Apr | Ram Navami | Delhi | Yes | No |
| 7-Apr | Mahaveer Jayanti | Bangalore | Yes | Yes |
| 10-Apr | Good Friday | Bangalore, Chennai, Kochi, Kolkatta, Mumbai, Tiruppur, Tuticorin | Yes | Yes |
| 14-Apr | Ambedkar Jayanti/ Vishu/ Tamil New Year | Chennai, Kochi, Tiruppur, Tuticorin | Yes | No |
| 15-Apr | Bengali New Year | Kolkatta | No | No |
| 1-May | May Day/ Maharashtra Day | Kolkatta | Yes | No |
| 9-May | Buddha Purnima | Bangalore, Chennai, Mumbai, Tiruppur, Tuticorin | Yes | Yes |
| 5-Aug | Raksha Bandhan | Ahmedabad, Baroda, Delhi | No | No |
| 14-Aug | Janmashtami | Ahmedabad, Baroda, Bangalore, Delhi | No | Yes |
| 15-Aug | Independence Day | All Branches | Yes | Yes |
| 19-Aug | Parsi New Year | No | Yes | No |
| 1-Sep | Onam 1 | Kochi | No | No |
| 2-Sep | Onam 2 | Kochi | No | No |
| 21-Sep | Ramzan | Kolkatta, Hyderabad, Tuticorin | Yes | Yes |
| 25-Sep | Durga Puja | Kolkatta | No | No |
| 26-Sep | Durga Puja | Kolkatta | No | No |
| 28-Sep | Dussera/ Vijayadasami | All Branches (except Kolkatta) | Yes | Yes |
| 30-Sep | Bank's Half Year A/c Closing Day | No | Yes | No |
| 2-Oct | Gandhi Jayanti | All Branches | Yes | Yes |
| 17-Oct | Diwali (laxmi Puja) | All Branches (except Kolkatta) | Yes | Yes |
| 19-Oct | Gujrati New Year/ Diwali (balipratipada) | Ahmedabad, Baroda | Yes | No |
| 20-Oct | Bhai Beej | Ahmedabad, Baroda | Yes | No |
| 2-Nov | Gurunanak Jayanti | Delhi | Yes | Yes |
| 28-Nov | Bakri-Id | Hyderabad | Yes | Yes |
| 25-Dec | Christmas | All Branches | Yes | Yes |

yes : indicates holiday
no : indicates no holiday
Whenever and wherever the customs is working ,our customs related staff will be on special duty with atleast one senior person from the branch.

## professional v/s amateur

The importance of professionalism cannot be over looked, as it is one of the important keys to success. The way you conduct yourself determines whether you are a professional or an amateur. Today the corporate world has adapted a relaxed and casual work culture. This has led to the misconception that amateur work is acceptable and thus many businesses accept mediocre results. However all organizations emphasize on the importance of professionalism, which plays a key role in the company's growth as well. Herein we try to give you a clear picture of the essentials of professionalism:

✓ A professional tries to learn every aspect of the job.
x An amateur skips the learning process whenever possible

✓ A professional carefully discovers what is needed.
x An amateur assumes what others need.

✓ A professional looks, speaks and dresses appropriately.
x An amateur is sloppy in appearance and speech.

✓ A professional keeps his or her work area clean and orderly.
x An amateur has a messy workstation.

✓ A professional is focused and clear-headed.
x An amateur is confused and distracted.

✓ A professional does not let mistakes slide by.
x An amateur ignores or hides mistakes.

✓ A professional jumps into difficult assignments.
x An amateur tries to get out of difficult work.

✓ A professional completes projects as soon as possible.
x An amateur is surrounded by piles of pending work.

✓ A professional remains level-headed and optimistic.
x An amateur gets upset and assumes the worst.

✓ A professional handles money and accounts very carefully.
x An amateur is poor at handling money or accounts.

✓ A professional often extends help to colleagues, who may be stuck with a problem.
x An amateur prefers to avoid others' problems.

✓ A professional uses higher emotional tones: enthusiasm, cheerfulness, interest, contentment.
x An amateur uses lower emotional tones: anger, hostility, resentment, fear, victimization.

✓ A professional persists until the objective is achieved.
x An amateur gives up at the first opportunity.

✓ A professional produces more than expected.
x An amateur produces just enough to get by.

✓ A professional ensures that the quality of work meets the set standards.
x An amateur produces a medium or even low quality product or service.

Further to the article on BEING PROFFESSIONAL which appeared in FEI Duniya Dec issue...

### 1) KNOWING YOUR PROFESSION.

Know your profession inside out. You must know the technical details along with the bigger picture and future directions of your field. Keeping yourself updated with the latest developments is a must in order to do well in your chosen field. You should aspire to become an expert in your field, and that itself, will be highly regarded, as well as intrinsically advance your career goal because you will know your trade better than most other people.

To be continued...

"Working towards success will make you a master but, working towards satisfaction makes you a legend."

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## FEI IS NOW AN ISO CERTIFIED FORWARDER AND LOGISTICS PROVIDER

### SHE DREAMT OF IT...

One of the two things she could not see it happening...

Thank you Sandesh and Team for making FEI Cargo Limited an ISO certified forwarder.

**Dear Mrs. Shailaja Nair,** each one of us in FEI Family would strive hard to realize all your dreams come true – one by one.

....Thoughts penned down by the ISO auditor, Mr. Dipta Deep Banerjee.

-------Quote-------

I am highly grateful to the organization to give us a chance to validate their system in compliance to ISO 9001 – 2000 standard. I had come for ISO 9001-2000 standard audit. The system which I have seen is excellent. Documentation and records up keeping is quite exemplary. Mr. Sandesh is particularly quite proficient and maintains high degree of skills in operations. People here are quite competent and the best part is, they know their job, responsibilities & authorities. I expect them to keep up the good work and improve.

-------Unquote-------

Thank you Mr.Banerjee. We will live up to or exceed your expectations.

## the things that will destroy us are:

Politics without principle;

Pleasure without conscience;

Wealth without work;

Knowledge without character;

Business without morality;

Science without humanity;

And worship without sacrifice.

- Mahatma Gandhi

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