FEI DUNIYA

ITS YOUR WORLD

A PUBLICATION OF FEI CARGO LIMITE

FEI DUNIYA | MUMBAI | VOL 1/ISSUE 11 | APRIL 2009 | PRICE : FREE DISTRIBUTION

FROM THE CEO'S DESK

Dear Friends,

I was forced to be out of action for four weeks. Doctors felt that I was abusing my body and this strike 'declared by my back was due to this.

But there is one good thing I earned out of all this - a good indication, that our people are capable of 'running' the show even without me.

A real good feeling.

However the economic realities are daunting. We need to respond to this competitive challenge by responding productively and efficiently. If we can act quickly, make the right decisions and execute them flawlessly, we can be victorious.

We have never taken such setbacks in a negative way. We have taken it as a test and have always emerged as WINNERS.

Let us cultivate this tradition, let's make this a habit, rather than crying about it.

You are with me. Right?

Thanks and Regards,

Pratap Nair

DIRECT DIL SE...

"Good Morning Pratap,

I just wanted to thank you and your staff for the great service on this shipment. The shipper was very nervous because of the deadlines they faced on the upcoming production run. When we told about customs being closed for holiday until the 12th, that made them a little more nervous. But you came through and they think we walk on water once again.

Having partners like you makes our job easier and keeps the customers coming back. Let me know if I can ever do anything for you here in the States.

Talk to you soon.

Richard Winscott
Team Worldwide"

Thank You Mr. Richard for making our day...
We assure you of our best services...
Today, Tomorrow and Beyond!!!

CELEBRATIONS

Birthdays in APRIL

NAME	BRANCH	DATE
Ankush V Thopate	Mumbai	1st APR
Manu Mathew Chacko	International Division	4th APR
Dharmesh J Joshi	Mumbai	5th APR
Vinu Pillai	International Division	6th APR
Savita M Kadam	Mumbai	11th APR
J John Abraham	Tuticorin	11th APR
Dilip Mopkar	Mumbai	12th APR
K B Radhakrishnan	Chennai	14th APR
Ganesh Khobrekar	Mumbai	15th APR
T Ananda Narayanan	Tirupur	23rd APR
Vinod Nambiar	Mumbai	30th APR

Heard of John Abraham??? No... No... Not the Bollywood actor... but the Super Hero of our Tuticorin Branch?? Yes!! He is our Birthday Boy for the month. Having about nine years of experience in the logistics field, this young gentleman leads the Tuticorin branch today. He is a perfect blend of hard work, determination and dedication. His unending commitment to his profession and his ability to deal with customers is truly commendable. John is celebrating his birthday on 11th April. Make him feel special by wishing him on his special day.

You may call him or sms him to 09843189484.

John, on behalf of the entire FEI Family, FEI Duniya wishes you a very very HAPPY BIRTHDAY. May God shower his choicest blessings on you and guard you in every step you take.

This is what your Zodiac sign says about you: Aries
You are intelligent, sparkling, active and have lots of energy and initiative. You rely mostly on yourself. You are proud, ambitious, useful, and have a desire to achieve through force. You have leadership qualities. You possess commanding personality.

Lucky Day: Tuesday

Lucky Numbers:
9, 18, 27, 36, 45, 54, 63, 72

Lucky Color: Scarlet, Red

NEW MEMBERS:

Ashwathi A Nair- Mumbai | Ashirwad Talekar - Mumbai | Rajesh Pal - Ahmedabad
Satish Auti- Mumbai | Suresh Sharma – Mumbai

ANNIVERSARIES IN APRIL

NAME	BRANCH	DATE
Bhimaji G Deshmane	Mumbai	5th APR
Smitha Castellino	Mumbai	6th APR
Subhash G Bonte	Mumbai	12th APR
Rasik Vaghela	Ahmedabad	14th APR
Dilawar Inamdar	Mumbai	14th APR
Ganesh Vichare	Mumbai	14th APR
Muhammed Ameen	Kochi	15th APR

NAME	BRANCH	DATE
Sandesh Jadhav	Mumbai	16th APR
Vaibhav Malap	Mumbai	19th APR
Satish W Rane	Mumbai	19th APR
Girish Makwana	Ahmedabad	25th APR
Avinash K Golhar	Mumbai	29th APR
Sopan Rambhau Chaudhary	Mumbai	29th APR

LEARNING IS EARNING

HIGH RISK

After 2 years of selfless service, a man realized that he has not been promoted, no transfer, no salary increase, no commendation and that the Company is not doing any thing about it. So he decided to walk up to his HR Manager one morning and after exchanging greetings, he told his HR Manager his observation.

The boss looked at him, laughed and asked him to sit down saying;

My friend, you have not worked here for even one day.
The man was surprised to hear this, but the manager went on to explain.

Manager:- How long do you work in a day?
Man:- 10 am to 6 pm. i.e. 8 hours a day.

Manager:- Of this you take an hour for lunch and that makes it seven hours. Right?
Man:- Yes Sir.

Manager :- You also take two coffee breaks of 15 minutes each which makes it 6 and a half hours. Isn't it?
Man:- Yes Sir.

Manager:- And you go to the loo at least 4 times a day (a minimum of thirty minutes) making it 6 hours? Am I right?
Man:- Yes Sir.

Manager:- So, what fraction of the day do you work in hours ?
Man:- (He did some arithmetic and said 6/24 hours i.e. 1/4(one fourth)

Manager:- That is nice of you! What is one-fourth of 366 days?
Man:- 92 (1/4x366 = 92 in days)

Manager:- Do you come to work on weekends?
Man:- No Sir.

Manager:- How many days are there in a year that are weekends?
Man:- 52 Sundays

Manager:- Thanks for that. If you remove 52 days from 92 days, how many days do you now have?
Man:- 40 days.

Manager:- OK! I do give you 10 Sick Leave, 8 Casual Leave and 21 Privilege Leave every year. Now remove that 39 days from the 40 days left. How many days do you have remaining?
Man:- 1day

Manager:- You also have 9 festival holidays and 3 public holidays every year,. Don't you?
Man:- Yes Sir.

Manager:- Don't you think that you owe 11 days to the company???
Man almost speechless!!

Manager:- So, what are you claiming?
Man:- I have understood, Sir. I did not realize that I was stealing Company money all these days.

Moral - Never go to hr for help!!!
HR = High risk

A contribution from our very own Valerie Ayesha, our customer.

SALAAM BOMBAY

1534 : Just 36 years after Vasco da Gama sailed to Calicut, the Portuguese took control of Bombay - then an insignificant fishing village.

1668 : Portugal gifted Bombay to Britain when Charles II married princess Infanta Catherine de Braganzain of Portugal in 1661. (Dowry was prevalent even then).

1672 : The Parsis built their first Fire Temple and consecrated their first Tower of silence.

1735 : The forefathers of Nusli Wadia built the first dry dock in Bombay and named it Wadia docks. The same year, East India Company built the Duncan Docks. This truly launched Bombay as the commercial capital of India.

1801 : The migrants from the hinterland joined the multicultural and multi ethnic Bombay and consecrated the now famous Siddhi Vinayak Temple.

1838 : Launched as a "mercantile" daily by British Businessmen in 1838 as the Bombay Times and Journal of Commerce, The Times of India today is a media institution that you simply cannot ignore.

1845 : Established Grant Medical College by Sir Robert Grant which eventually became the first institution in India where Allopath based medical education was started.

1853 : In the year when Lord Dalhousie was busy hatching and implementing his "Doctrine of Lapse" policy to annex Satara, Jhansi and other states of Central India, a train with 14 railway carriages and 400 guests left Bori Bunder for Thane, with a 21 gun salute.

1854 : Sensing that cotton export will be a thing of future, Cowasji Nanabhai Davar opened the first cotton mill in 1854 and named it "The Bombay Spinning Mill"

1857 : When the rest of India rose in mutiny against the British culture and influence, University of Bombay was founded in the Fort Campus to do the opposite. One of the first educational institutions established by the British of India, following Sir Charles Wood's Dispatch on Education in 1854, University of Bombay paved way for the establishment of similar institutes of higher education in Calcutta and Madras also.

1872 : When gunning for Marathi language was yet to come into fashion, Brihanmumbai Mahanagar Palika was called Bombay Municipal Corporation. This municipal body was established in tradition of strong civic activism dedicated to the cause of a better life for all its citizens.

1875 : Established as "The Native Share and Stock Brokers" Association in 1875 under a banyan tree – the oldest in Asia – the exchange went to become a landmark for Bombay both in physical and figurative terms.

1885 : Formal announcement of the formation of Congress in Gowalia Tank Maidan. Since then, Bombay became the hub of both the Rightists and Leftists in India

1893 : The first recorded communal rights in India took place in 1893 when it was alleged that a Shiv temple was desecrated by a Muslim mob.

1903 : Slighted by the British, the pioneering entrepreneur and Nationalist, Jamshedji Tata, literally went on an ego trip and gifted the Taj Mahal Hotel to Bombay.

1911 : Gateway of India was built as a triumphal arch to commemorate the visit of King George V and Queen Mary prior to the Darbar in Delhi in December 1911.

1926 : Established as "Bombay Electric Supply and Tramways Company" ; BEST was set up to generate electricity for its trams. But it was in 1926 that the BEST started operating the iconic motorized buses. On July 15, 1926, the first motorized bus ran between Afghan churn and Crawford market.

1928 : The first electric train ran from Churchgate to Borivali. It is for no small measure that this service is called the "LIFELINE OF MUMBAI" much on the lines of "TUBE" in London.

1930 : Bombay Cricket Association became the pioneer of the cricketing events in India.

1932 : JRD Tata heralded the launch of civil aviation in India by flying from Karachi and landing on a grass strip in Juhu.

1940 : An ambitious project to reclaim land from the Arabian sea was launched. The result is modern day Nariman Point and Cuffe Parade.

1942 : At the Gowalia Tank maidan, the Congress led by Mahatma Gandhi launched the Quit India Movement against the British. Thousands of residents joined the movement except Mohhamed Ali Jinnah who refused to join, and the move to form a separate state of Pakistan was already gathering momentum.

1960 : Morarji Desai was the Chief Minister of Bombay when police opened fire at Flora Fountain. About 105 activists of the Samyukta Maharashtra Samiti were killed. That paved the way for a separate state of Maharashtra with Bombay as its capital.

1977 : In a time when more people were aware of "UFO" than "IPO", Dhirubai Ambani issued the Initial Public Offering of Reliance Industries in Cross Maidan. In an era marked by anti - capitalist movies and literature, people decided to love this first generation entrepreneur and dreamer.

1992/93 : Exact 100 years after the first communal rights rocked the city, the plague attacked the city again. The riots broke out in the reaction to the demolition of Babri Masjid.

1993 : The 1993 Bombings were a series of 13 bomb explosions that took place in Bombay on Mar 12. The single day attacks resulted in up to 250 civilian fatalities and 700 injuries.

1995 : Bombay was rechristened Mumbai, an alien name for the substantial part of its population. The iconic "Victoria Terminal" was rechristened "Chhatrapati Shivaji Terminal".

2006 : In a modus operandi that was similar to that of Madrid subway and London Tube blasts, suspected terrorists set off seven bombs on the Mumbai local trains.

2008 : The Mumbai havoc on 26/11 referred to as Indian 9/11 attack were the most destructive attacks in the Indian history.

LONG LIVE MUMBAI!!!! WE MISS YOU BOMBAY!!!

WHAT IS RECESSION?

This Story is about a man who once upon a time was selling Hotdogs by the roadside.
He was illiterate, so he never read newspapers. He was hard of hearing, so he never listened to the radio. His eyes were weak, so he never watched television. But enthusiastically, he sold lots of hotdogs.

He was smart enough to offer some attractive schemes to increase his sales. His sales and profit went up. He ordered more and more raw materials and buns and used to sell more. He recruited few more supporting staff to serve more customers. He started offering home deliveries. Eventually he got himself a bigger and a better stove.
As his business was growing, the son, who had recently graduated from College, joined his father.

Then something strange happened.
The son asked, "Dad, aren't you aware of the great recession that is coming our way?" The father replied, "No, but tell me about it." The son said, "The international situation is terrible. The domestic situation is even worse. We should be prepared for the coming bad times."

The man thought that since his son had been to college, read the papers, listened to the radio and watched TV, he ought to know and his advice should not be taken lightly. So the next day onwards, the father cut down on his raw material order and buns, took down the colorful signboard, removed all the special schemes he was offering to the customers and was no longer as enthusiastic.

He reduced his staff strength by giving layoffs. Very soon, fewer and fewer people bothered to stop at his hotdog stand. And his sales started coming down rapidly, same as his profit. The father said to his son, "Son, you were right". "We are in the middle of a recession and crisis. I am glad you warned me ahead of time."
Moral of The Story: It's all in our MIND! And we actually FUEL this recession much more than we think.

ASHWATHY

IN CONTINUATION WITH the article on BEING PROFFESSIONAL which appeared in FEI Duniya Dec issue.... PART IV

SET REALISTIC GOALS

While setting goals for yourself, be realistic and ask yourself if they are conducive and achievable. After all, just putting your plans on a paper and not materializing them are of no use. First, identify your long-term goals. Then break them down in to short-term and intermediate goals that will help you achieve them with ease.

VINU

MAHASANGRAM

1. ARE YOU A POTENTIAL LEADER?

Take this small quiz to find out.

- Your boss has to leave early due to an emergency. Do you:

A: Run away home early?
B: Do you wait until all the work of the day is over within the team before you leave?

- Your colleague has been criticized for doing a job badly. Do you:

A: Take advantage of the situation that his weakness is your strength?
B: Listen to his tale and help him sort his task?

- You get a bit of negative feedback. Do you:

A: Try to change yourself?
B: Get upset and become defensive?

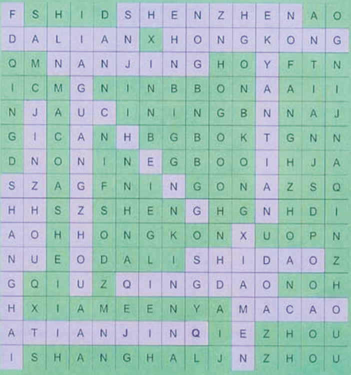
- When given any special assignment. Do you:

A: Try to work by yourself and try to complete the task to the best of your ability?
B: Involve everyone in your department and share ideas to work on it together?

- When there is a problem. Do you:

A: Ask for help from your senior?
B: Generate a few possible solutions and choose the best option?

SOLUTION TO DISCOVER THE CHINESE SEA PORTS!!



F	S	H	I	D	S	H	E	N	Z	H	E	N	A	O
D	A	L	I	A	N	X	H	O	N	G	K	O	N	G
Q	M	N	A	N	J	I	N	G	H	O	Y	F	T	N
I	C	M	G	N	I	N	B	B	O	N	A	A	I	I
N	J	A	U	C	I	N	I	N	G	B	N	N	A	J
G	I	C	A	N	H	B	G	B	O	K	T	G	N	N
D	N	O	N	I	N	E	G	B	O	O	I	H	J	A
S	Z	A	G	F	N	I	N	G	O	N	A	Z	S	Q
H	H	S	Z	S	H	E	N	G	H	G	N	H	D	I
A	O	H	H	O	N	G	K	O	N	X	U	O	P	N
N	U	E	O	D	A	L	I	S	H	I	D	A	O	Z
G	Q	I	U	Z	Q	I	N	G	D	A	O	N	O	H
H	X	I	A	M	E	E	N	Y	A	M	A	C	A	O
A	T	I	A	N	J	I	N	Q	I	E	Z	H	O	U
I	S	H	A	N	G	H	A	L	J	N	Z	H	O	U

We are pleased to inform you that we have received correct answers from the following FEI Members...

Ajit Manjrekar – Mumbai
Elizabeth Jacob – International Division
Rajesh Menon – Bangalore
Rekha Chaudhary - Delhi
Sanjay Kumar Bose – Kokatta
Sreesaila V - Kochi
Stanly Chacko - Kolkatta

And the WINNER for the quiz is Mr. Stanly Chacko. Congratulations Stanly!!!! But then for us even Sreesaila, Rekha, Sanjay, Ajit, Rajesh and Elizabeth are Winners!!! Thank you for participating in the quiz...

Thankyou for being a part of FEI Duniya!!!
Keep up the zeal!!

Question No.4 for the month of APRIL is :

What is the meaning of the term 'BAGGAGE' in respect of customs clearance?
Who is eligible to avail benefit under 'TRANSFER OF RESIDENCE'?

WE WERE UNABLE TO PRINT THE ANSWER TO OUR LAST MONTH'S QUESTION DUE TO POSITIVE SPACE AVAILABILITY.
PLEASE DO BEAR WITH US.

LET'S LEARN KANNADA

What is your name?	: Nimma hesarenu
My name is (Your name)	: Nanna hesaru (your name)
How are you?	: Neevu hegiddeera
I'm Fine	: Nanu chennagiddene
What are you doing?	: Neenu aenu madutidhti
How old are you?	: Ninna praya aestu
Where do you stay?	: Neevu elli irrutteeri
Where are you working?	: Neevu elli kelasa maduttira
Nice to meet you	: Neevu sikkidu thumbha santhoshawayeethu
Hope to see you again	: Nalae siguva

A contribution from the little **Supriya,** daughter of **Ms. Jayasimha;** National Centre for Radio Astrophysics, Pune.

Answer to April Issue question – Are you a potential leader?.
If you answered 'b', to three or more of the said questions you definitely have the potential to be a good leader.

GYANENDAR SWAMI

TEN DO'S AND DON'T'S FOR INDIANS IN GERMANY.

- Germans tend to be precise and avoid wasting time. So people are expected to be punctual at meetings or for invitations.

- Keeping a certain physical distance is imperative – though in queues at supermarket, for example, Germans do tend to crowd each other. Do not lay an arm around anyone's shoulder.

- The polite physical distance is repeated in the language. "Du" is the familiar form of "you", and should not be used unless an explicit invitation to do so is extended. Stick to the more formal "Sie", which "keeps the distance", as it were.

- Formality is still held in high regard. Do not use the first name to address business partners. Use the prefix Herr or Frau for Mr. and Mrs. followed by the family name. You may have learned the term "Fräulein" once upon a time for a young, unmarried woman. It is now considered offensive in Germany.

- Titles like Prof. or Dr. are still very important – and they sometimes come in tandem, as well. You should use them if you happen to know the title of your business partners, preceded by a Herr or Frau, as the case may be.

- It is considered perfectly normal to use the left hand in Germany to do all sorts of things – unlike in India. This should not be a source of any concern.

- Shaking hands is the conventional mode of greeting in Germany, performed with a straight "Guten Tag!" In Bavaria and parts of Baden-Wurttemberg, it is more common and polite to use the expression " Gruss Gott". Do not hesitate to shake hands with women.

- In Germany, business life and private life are kept strictly separate. This does not mean that an invitation to lunch or dinner will never be forthcoming, but it, too, has its conventions.

- Responding to correspondence without delay is considered not only polite but necessary for efficiency as well. Answer e-mails as soon as possible and take care to respond to any questions posed or points made.

SHEEN

A MARATHON TOWARDS MARATHON

We all are aware about the recent Standard Chartered Bank sponsored Marathon that took place in Mumbai.

Mr. Bansal of the Dutch consulate has promised to give us all the relevant details about the marathon with regards to the procedure of participating in it.

We would like maximum participation from FEI family members and shareholders in this mega event next year.

In the mean time we would like share a few tips on how to get prepared and finally run a marathon:-

1. Gradual preparation is the key to a successful marathon. Start training immediately and slowly increase distance and intensity.
2. Training for a marathon is a great excuse to start eating more nutritious food. Carbohydrates and water should be permanent staples of your diet.
3. Don't underestimate the value of good running shoes. A runner requires few tools, but comfortable and supportive shoes are crucial.
4. Usually encountered towards the end of the marathon, the "wall" is a point where muscles weaken and spirit takes a holiday. Hitting the wall is certain. breaking through is optional.
5. Enjoy yourself. Running a marathon is a microcosm of life – highs and lows, twists and turns, pain and ecstasy – with every step along the way being totally worth it.

'FEI DUNIYA' (English monthly) is Edited, Printed & Published for FEI CARGO LTD., MUMBAI by K. S. Prathapchandran Nair & Printed at Print Vision, 3 Sai Baug, Municipal Estate, Andheri (East), Mumbai - 400059 and Published from FEI Cargo Ltd.,A/103,Mangalya,Marol-Maroshi Road Andheri (East),Mumbai-400059

Editor - K. S. Prathapchandran Nair (responsible for selection of news under PRB Act)

I SWEAR!

I swear that this time I will stand up.
Not for what I believe in, but for what I don't.
This time I will vote. Not for, but against.
Against my own helplessness.
Against my own laziness.
Against two words called "Chalta Hai".
Against short cuts in queues.
Against cheating in exams.
Against 'Kharcha Paani' in offices.
Against powerless inquiry in commissions.
And powerful vote banks.
Against religion in politics.
And politics in religion.
Against illegal constructions.
And legal loopholes.
Against every cynic. Every non-believer.
Against the belief that nothing will change.
Against the feeling that my vote cannot make a difference.
Against every excuse for not voting.
And I will do this without fear or shame.
Because only by voting against all that is destroying our today,
Will I give my children something to vote for tomorrow.

Lead India '09
Let's make this vote count
Courtesy: The Times of India

FEI
Aiming Higher