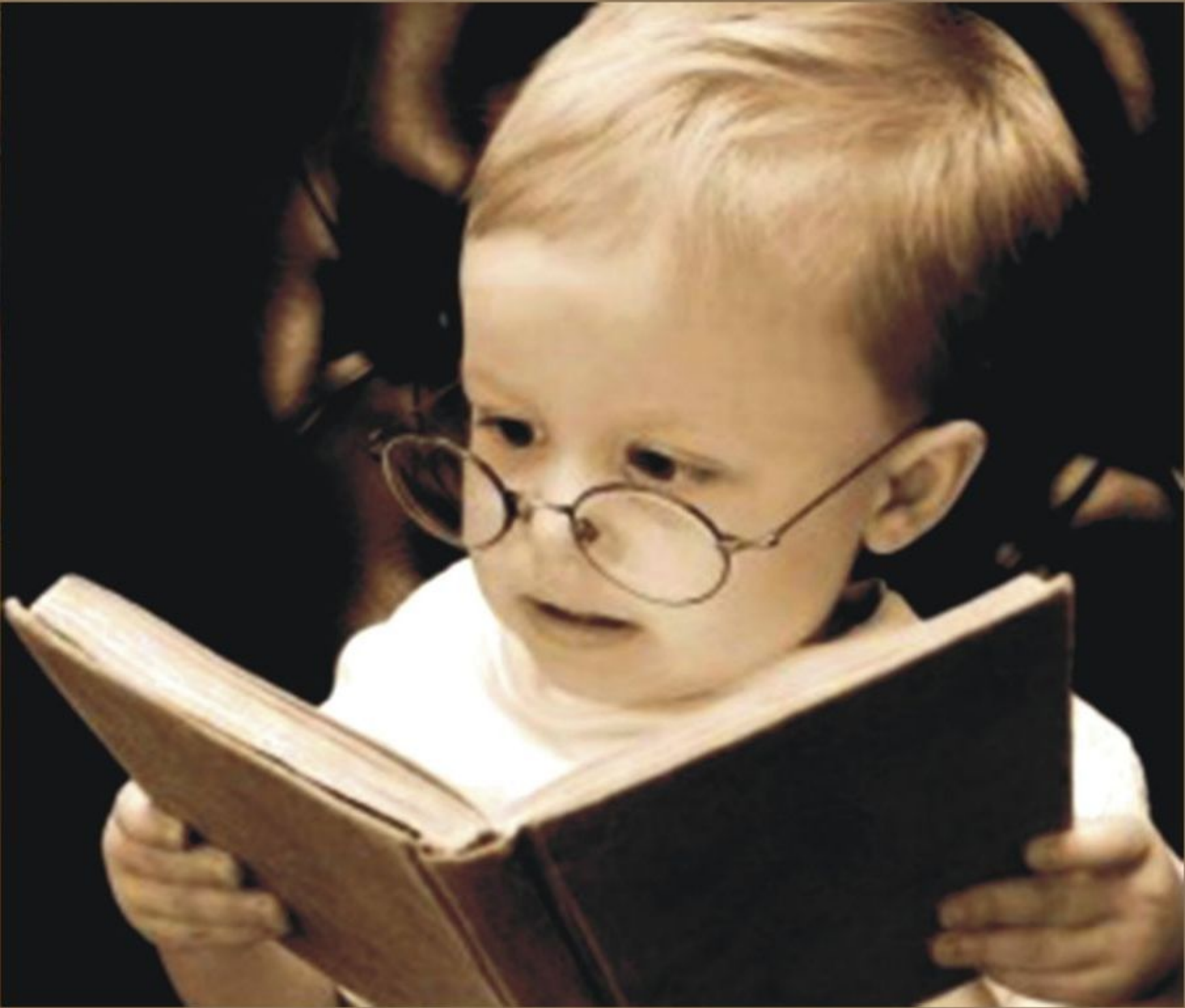




# FEI DUNIYA

IT'S YOUR WORLD

FEI Duniya • Mumbai • Vol 3 / Issue 9 • February 2011 • Price: Free Distribution



Books are the children of the Brain

# From Instinct to Distinct- CEO's Message

My good friend Saji P sent me a quote by Oprah Winfrey : "Follow your instincts – that's where true wisdom manifests itself" she had said. As a matter of fact, when I sit back and think of how my life has evolved over the years, I can confidently say that I have only followed my instincts – all through my life!

It's a different matter that all my instincts did not prove to be intelligent moves, and that they were laced with finesse and business acumen. But they have taken me to my current level which I think is quite distinct from the cliché called success.

May be, I could have reached the summit, had all my instincts proved to be dot on target. Or I would have remained at the bottom rung, had some of them misfired. But who cares? I don't. I have always felt that I am answerable only to four sets of people: God; My Family; The Society and Myself. I thank my deeds and actions for not allowing me to strain relations with any of the above four.

Today, I have nothing to lose, per se – because material gain is something I never clamoured for. And fame is something that has got a very limited life span, unless you can do something really great like Mahatma Gandhi or Mother Teresa.

I continue to be inspired by Ratan Tata – his contribution to the world may one day even dwarf JRD Tata's contribution. So, without expecting much in return, I carry on my journey. The only thing I regret is Shailaja's critical appraisal of my resolutions. But then, life is so impetuous, sometimes it simply flows with total disregard to your instincts.

Regards,  
Pratap Nair

## Junior Speak

Dear friends,

I am sure the New Year has brought in a fresh wave of happiness to all your near and dear ones.

On this cheerful note, let us begin by making 2011, the year of FEI. This year, our mission is 'Growth + Development'. I use this positive combination because development is an integral part of growth. Without developing our standards of service, our growth will be hollowed by a vacuum.

We have been in the business for more than 20 years and have achieved a good growth rate year after year - but the next 5 years are going to be crucial for us if we want to be reckoned as one of the top players in the industry. We don't want to become the biggest forwarding company, but let's become one of the best in the world. When we won the ET-IndiaMART award, they called us the 'Transport and Logistics Company of Tomorrow', so within the next 5 years, we should aim at winning the world's best transport and logistics company award. Let's aim for the stars, and for a change, let's reach the twinkling stars!

Once again, it's time for the 'ICE Awards' and 'Teri Yaad Mein'. If each of our branches can get 25 new entries, apart from the 400 + we got last year, I am sure the ICE Awards 2011 would be a greater success. Please remember, ICE Awards and Teri Yaad Mein is the responsibility of every member of the FEI family. These events are in honour of our ma'am, late Mrs. Shailaja Nair; hence any excuse would make her sad. Your comments or suggestions are most welcome.

Enjoy the end-of-season winter!

Regards, Abhijeet



**The** true meaning of success may seem complex. However, the concept of success is actually quite simple: success is the progressive realizations of worthy dreams, goals and objectives. One never truly arrives at a destination called success, but rather is either successful or not successful at achieving goals and reaching objectives.

In other words, success is not the destination, but the steps we take on the path to our destination.

In order to succeed, we must effectively navigate the path to our dreams, goals and objectives. Once we see it as 'the steps', we are able to calculate the 'next successful step' towards our destination. We are able to measure the 'success of the day' by determining if we are further down our paths at bedtime than we were at sunrise.

## Taking Successful Steps . . .

Though we risk failure when taking steps to succeed, failure is merely the binary option to success, as no is to yes, or off is to on. Thomas Edison chose to view failure as successfully knowing one way something would not work. He would then try something else. By viewing failures as successful experiences, Edison was able to get closer to his objective through the positive learning experiences of his failures along the path.

Failure is not the enemy of success. It is the opposite which means it can be properly factored for successful conclusions. The real enemies of success are complacency, dormancy and over zealousness.

Complacency is not caring. If we do not care enough to successfully arrive at our destination, then our dreams, goals and objectives will always remain just dreams, goals and objectives.

Over zealousness is trying too hard. If we care to successfully arrive at our destination, and we are willing to do something about it, but we try too hard, we tend to regard our dreams, goals and objectives as out of our grasp.

Whether the dream is to have millions of dollars, travel to particular destinations, or as basic as cleaning the house, caring, doing something about it, and keeping the steps manageable, are the elements necessary to traverse the path - from where we are to where we want to be successfully!

## Success is the Sum Total of Talent and Passion

**The** difference between a successful and not-so-successful person is not the lack of strength, or knowledge, but rather the lack of will

If one keeps driving confidently in the direction of his goal, and endeavors to live the life he has imagined, he will arrive at his dream destination, sooner than later. When they talk about success they talk about reaching the top. Well . . . there is no top. You've to go on non-stop - achieving one goal after another

Nothing can stop a man with the right mental attitude from achieving his goal. One of the chief reasons for success in life, is the ability to maintain a daily interest in one's work, to possess chronic enthusiasm, to regard each day as the most important one

आपल्या काळात इमारतींची उंची वाढली,  
 पण माणुसकीचा कमा झाला का?  
 रस्तं रुद झाले, पण दृष्टी अरुंद झाली का?  
 खर्च वाढला आणि शिल्पक कमी झाली.  
 घरं मोठी, पण कटंब छोटी.  
 सुखसोयी पुष्कळ, पण वेळ दुर्मिळ झाला.  
 पदव्या स्वस्त झाल्या आणि शहाणपणा महान.  
 माहितीचे डॉगर जमले, पण नेमकेपणाचे झरे आटले.  
 तज्ज्ञ वाढले, आणि समस्याही वाढल्या.  
 औषधं भरपूर, पण आरोग्य कमी झालं.  
 मालकीची भाषा वाढली, पण मूल्यांची कमी.  
 आपण बोलतो फार, प्रेम क्वचित करतो  
 आणि तिरस्कार सहज करतो.  
 राहणीमान उंचावलं पण जगणं दळभद्री झालं.  
 आपल्या जगण्यात वषांचा भर पडला.  
 पण आपल्या वर्षामध्ये जगण्याची ईर्षा नाही.  
 आपण भले चंद्रावर गेलो - आलो,  
 पण शेजारच्या नव्या माणसाला भेटणं कधी होत नाही.  
 बाहेरचा परिसर जिकत चाललो आहोत,  
 पण आतल्या माणसाच्या हरण्याचं काय ?

हवा शुद्ध करण्यासाठी आटापिटा,  
 पण आत्म्याच्या गुदमरण्याचे काय?  
 आपली आवक वाढली,  
 पण नियत कमी झाली,  
 संख्या वाढली-गुणवत्ता घसरली.  
 हा काळ उंच माणसांचा, पण खुज्या व्यक्तिमत्वांचा.  
 उदंड फायद्याचा, पण उथळ नात्यांचा.  
 जागतिक शांतीच्या गप्पांचा, पण घरातल्या युद्धांचा.  
 मोकळा वेळ हाताशी, पण त्यातली गंमत गेलेली.  
 विविध खाद्यप्रकार, पण त्यात सत्व काही नाही.  
 दोन मिळवली माणसं, पण त्यांचे घटस्फोट वाढलेले.  
 घरं नटली, पण घरकुलं दुभंगली.  
 दिखाव्याच्या खिडकीतून खूप काही मांडलेले,  
 पण कोठीची खोली रिकामीच.  
 हे पत्रं तुमच्यापर्यंत पोचवणारं तंत्रज्ञान आज आहे  
 आणि आज आहे तुमचं स्वातंत्र्यही....  
 या पत्राकडे लक्ष देण्याचं किंवा न देण्याचं !  
 यातलं काही वाटलं तर बदला...  
 किंवा ... विसरून जा....

मूळ कविता - दलाई लामा  
 अनुवाद - शोभा भागवत

## BURNT BISCUITS

One evening, not so long ago, after a hard day at work, mom placed a plate of eggs, sausage and extremely burnt biscuits in front of dad.

The children remember waiting to see if anyone noticed! Yet, all dad did was reach for his biscuit, smile at mom and ask the children how their day was at school.

The kids don't remember what they told him that night, but they do remember watching him smear butter and jelly on that biscuit and eat every bite!

When dad got up from the table that evening, the children remember hearing mom apologize to dad for burning the biscuits. And they'll never forget what he said: "Honey, I love burnt biscuits."

Later that night, the kids went to kiss daddy good night and asked him if he really liked his biscuits burnt? He took them in his arms and said, "Your mom put in a hard day at work today and she's real tired. And besides - a little burnt biscuit never hurt anyone!"

You know, life is full of imperfect things and imperfect people. What's important is learning to accept each other's faults - and choosing to celebrate each other's differences. This is one of the most important keys to creating a healthy, growing, and lasting relationship.

"Don't put the key to your happiness in someone else's pocket - keep it in your own."  
 So please pass on a biscuit, and yes, the burnt one will do just fine!

# Young Geniuses

**“One of the strongest characteristics of genius is the power of lighting its own fire.”**

- John Watson Foster

A child prodigy is one who masters an adult-level skill at an early age. There are innumerable such young geniuses the world has given us. While the debate continues, as to whether they are born with these abilities, or bred, thanks to their surroundings, these people continue to amaze the world with their extraordinary skill and talent. We bring into the limelight, a few such people who have achieved the seemingly impossible, at a very young age. These people continue to remain a testament to the power of the human mind.

**Timeless:** History archives a countless number of child prodigies: Frédéric Chopin, Shirley Temple, Blaise Pascal, Yehudi Menuhin, Carl Friedrich Gauss, Lucretia Maria Davidson, Jean-François Champollion and John von Neumann to name a few.

We highlight some phenomenal talent from the past.

**Wolfgang Amadeus Mozart** was a music composer with more than 600 pieces to his credit.

He is considered the greatest child prodigy in music. Born in 1756, in present day Austria, he showed great promise from early childhood. He was adept at both the violin and the piano. He began playing at age 3 and by the time he turned 5, he was already composing music pieces and was invited to play in front of the royal family. At 14, he was commissioned to write an opera, and at 17, he was hired as a court musician. He went on to become the most esteemed classical composer of all times.

**Pablo Picasso** was a Spanish painter who displayed artistic skill at an early age. His drawings from childhood revealed adult-like quality. One of his well-known paintings, 'The Picador' was made when he was only 8. By 15, he had already started exhibiting his paintings and had gained admission to a prestigious art school. This famous painter is also credited with being a co-founder of the Cubist movement.

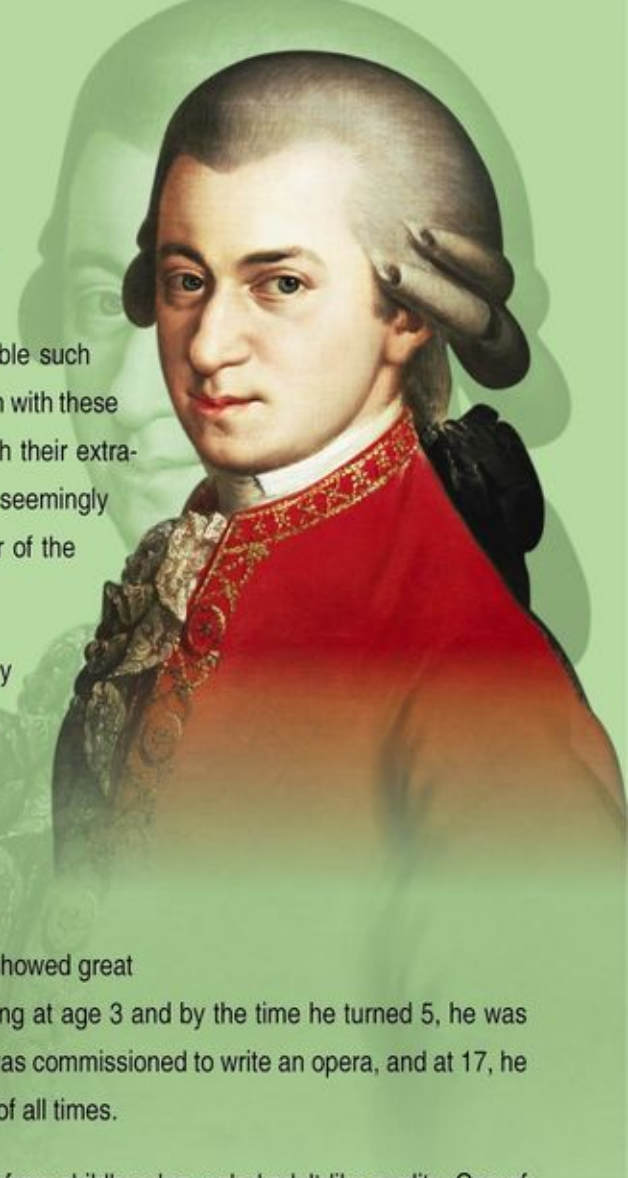
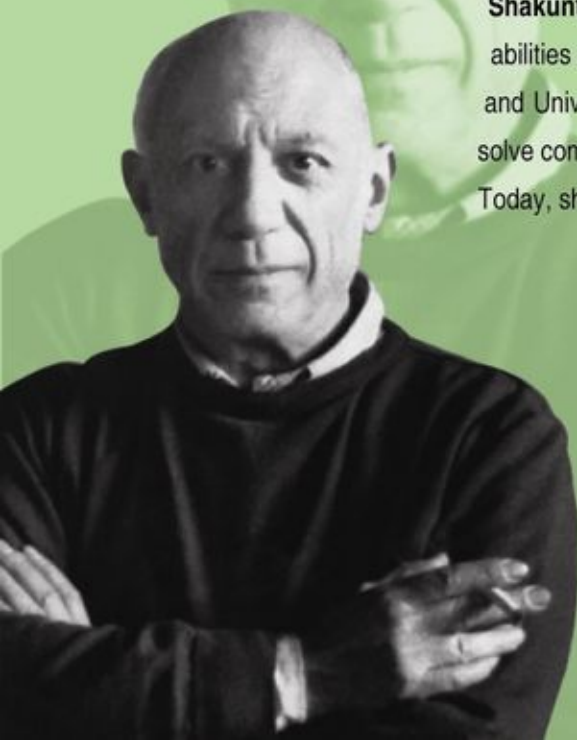
**Maria Gaetana Agnesi**, an Italian linguist, mathematician and philosopher was born in 1717. Her childhood accomplishments include speaking both Italian and French by age 5. By 13, Maria had learnt Greek, Hebrew, Spanish, German and Latin, earning her the nickname the 'Walking Polyglot'. At the tender age of 9, she composed and delivered a speech on women's right to education. She has left a mark in the field of mathematics in the form of the first-ever book written on both differential and integral calculus.

**Shakuntala Devi**, India's mathematical genius and mental calculator, displayed exceptional calculation abilities and memory power at an early age of 3. She began showcasing her skills at Annamalai University and University of Mysore by the age of 6, and also traveled to institutions worldwide. She could mentally solve complex mathematical problems faster than supercomputers, and was nicknamed 'Human Computer'. Today, she is an accomplished mathematician and dabbles in astrology as well.

JRD Tata, on receiving the Bharat Ratna in 1992, said, "I do not want India to be an economic superpower. I want India to be a happy country."


Here is an initiative by the Tata group meant to inspire our youth to become better citizens and leaders of tomorrow, leading to a Happy India.

Tata International Social Entrepreneurship Scheme, which began in 2008, is a two-month social internship programme for international students from select universities in UK and the US. The aim of the programme is to give students from leading foreign universities grassroots-level exposure to India through internships with community initiative projects of TATA companies. For more details, please visit [www.tataises.com](http://www.tataises.com)




# Young Geniuses

Over centuries, child prodigies have attracted the attention of people, and the fascination with them continues even today. While the likes of Sachin Tendulkar, Wayne Rooney, Tiger Woods, etc have also been termed prodigies, we present below, a few lesser-known brilliant minds:



**Suhas Gopinath**, an Indian entrepreneur from Bangalore, born in 1986 has the distinct honour of being called the world's youngest CEO. From his humble beginnings of working at an internet café in exchange for browsing the net for free, Suhas has come a long way. He started by building websites for other companies. At age 14, he launched a website called CoolHindustan.com and during his summer vacation launched his company, Globals Inc. He is currently the founder, CEO, and Chairman of Globals Inc, an IT multinational company. His company now boasts of offices in India and around the globe. This 24-year old has many awards to his credit. He has also met global leaders including our former President Abdul Kalam. World Bank president Robert Zoellick invited him to be on their board of Advisory Council to help explore how ICT can improve the quality of education in the emerging economies. Suhas is also the youngest-ever member in the history of the World Economic Forum. His plan for the future is to make his company a market leader in software solutions concentrating on education.



**Ronnie O'Sullivan**, an English professional snooker player, revealed his skill in the game at an early age. He scored his first century break at the age of 10. He became the youngest player in history to make a perfect break during the English Amateur Championship, at age 15; and soon moved on to the professional circuit the very next year. He won the UK Championship after beating Stephen Hendry, one of the world's finest snooker players, when he was only 17. Ronnie O'Sullivan went on to win a total of 22 ranking titles, has been world champion in 2001, 2004 and 2008, and was also ranked the world's no.1

player on five different occasions. His accomplishments have led many to consider him the most naturally talented player in the history of snooker.

**Kim Ung-Yong** from Korea is recognized by the Guinness Book of World Records as having the highest IQ. At age 2, when most kids are learning to take their first steps and say their first words, he could read Japanese, Korean, German, and English. He could solve complicated calculus problems when he was just 5. Kim was a guest student of physics at Hanyang University from the age of 4 to 7. He was invited by NASA to the United States at 8. He went on to complete his university studies with a PhD in Physics; all this before he was 15. Kim Ung-Yong proved to be truly a wonder kid and has taken the term 'child prodigy' to another level.

# Young Geniuses

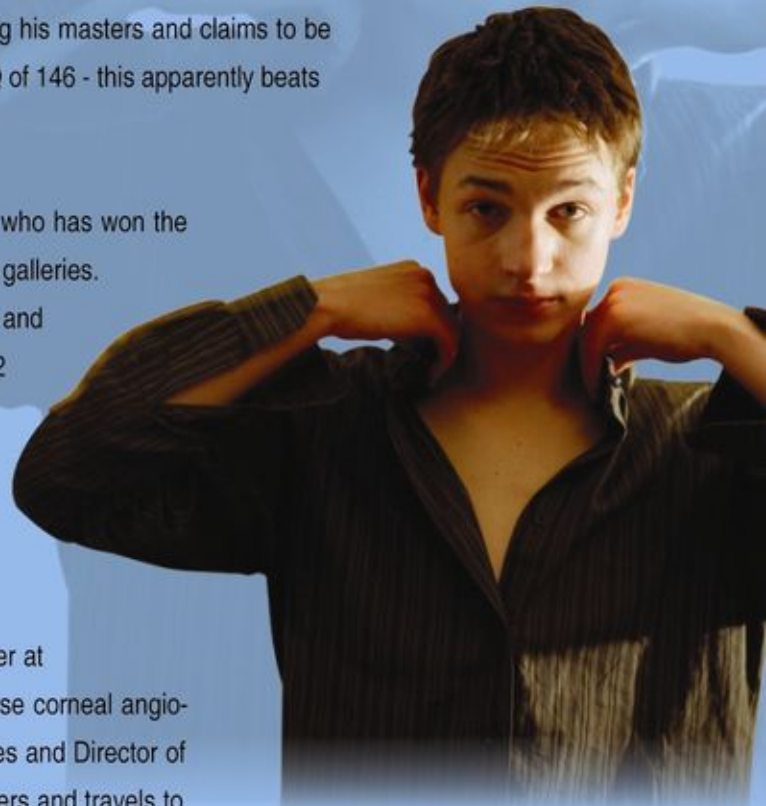
**Gregory Smith**, born in 1990, had all the makings of a genius when he could read by age 2. He entered college at the age of 10 and graduated with honors in the year 2003. Besides his astounding academic achievements, he travels the world as a peace and children's rights activist. He has also addressed gatherings of world leaders at the United Nations. When his classmates were probably playing with cars and toy trains, this youngster was nominated for a Nobel Peace Prize at age 12. He went on to be nominated on three other occasions as well. He is the founder of International Youth Advocates, an organization promoting principles of peace and understanding among young people throughout the world.

**Akrit Jaswal**, from Himachal Pradesh, made headlines in 2002, when he performed his first medical procedure on an eight-year old girl. Akrit was just 7, with no formal medical training and no experience of surgery. He managed to free the girl's fingers that were rolled into a tight fist and wouldn't open, after she burnt her hand in a fire. He went on to become India's youngest student studying Science at Punjab University, Chandigarh. He is currently doing his masters and claims to be researching a cure for cancer. What else would you expect from a boy with an IQ of 146 - this apparently beats the IQ of Albert Einstein!

**Aelita Andre**, of Russian heritage, currently 3 years old, is an abstract painter who has won the hearts of many. Her paintings have already been showcased at famous art galleries. Rather than scribble on walls with crayons, this little girl dabbled in paints, colors and canvases very early in life. Her paintings were first exhibited when she was just 22 months old. She has painted over 200 art pieces till date and has sold 32 of them to collectors from around the globe.

**Balamurali Ambati** of Indian origin is a real-life Doogie Howser, as he became the world's youngest doctor, in 1995 at age 17. He graduated from New York University at 13 and from medical college at 17. He went on to study further at Harvard, specializing in ophthalmology, where he developed strategies to reverse corneal angiogenesis. He is currently Associate Professor of Ophthalmology & Visual Sciences and Director of Corneal Research at the University of Utah School of Medicine. He also volunteers and travels to under-privileged countries to practice and teach ophthalmic surgery.

**Michael Kevin Kearney**, another young genius from Hawaii, USA, born in 1984, shot to fame when he became the world's youngest college graduate at the age of 10. His potential was discovered early on when he spoke his first words at the age of 4 months, framed sentences at 6 months and began to read when he was barely ten months. He finished high school at the age of 6. He also secured a masters degree at age 14. His genius streak continued as an adult and he went on to win \$ 25,000 on the game show 'Who Wants to be a Millionaire?' in 2008.



**Do you enjoy soulful music? Here's your chance to know more about the Bhajan Samrat, Anup Jalota. Sign up at his virtual fan club**

**'Devotional Harmony' and enter the world of enchanting music.**

**Register free: [www.devotionalharmony.com](http://www.devotionalharmony.com)**

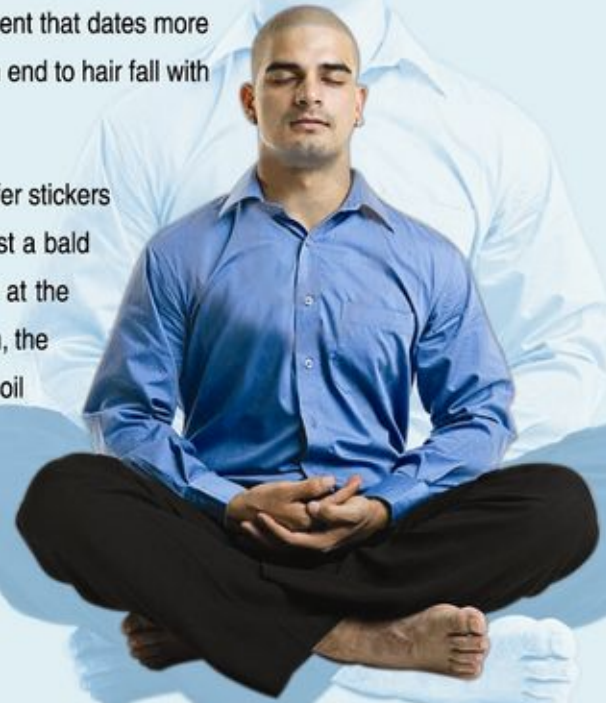
## “Kya Takloo!” - An excerpt from my old creative diary

My apology if this sounds a bit offensive, but it was actually the caption for an advertisement that dates more than ten years back. A client wanted to promote his herbal hair oil brand which promised an end to hair fall with the very first application.

Tied with a small budget, the print campaign ran through dailies such as Mid-Day and transfer stickers inside local trains of Mumbai. ‘**Kya Takloo**’ (hey baldy) - a term used in casual Hindi to jest a bald person; usually a friend or acquaintance, instantly became the catch word. It made those at the receiving end, conscious and at times, embarrassed especially when taunted in public. Soon, the brand became associated with the two-word caption and created quite a flutter in the hair oil market.

Though the campaign did not run for long, the brand did brisk business. The caption was gracefully accepted as the tag line held out another promise: **‘Stops hair from falling, and tongues from wagging’**.

Nishith Dalal



## Your Point of View

We came across a statement by Chetan Bhagat that sparked off a debate and got a lot of people thinking. Below are the views of a few people regarding this statement. We would like to keep up this healthy discussion and know your comments on this statement as well. So do write in to us at feiduniya@feicargo.net. The statement is as follows:

**“The amount of money that is in your bank at the time of death is the extra work you did that you should not have done.”**

Mr.Chetan Bhagat is not a Philosopher, he is just a writer with some luck. - **D.K. Jain**

One should not live to make money. Money is something that is needed for basic needs, for security and for good deeds. But when the time comes, one must divide and allocate it to loved ones, so that there is no burden left for the living. After all the departed sacrificed his or her sweat for the living; and if money is not properly taken care of, how can the soul of the departed rest in peace. - **Sam Gamage**

Let us take the statement in a positive way. I am sure Chetan Bhagat meant that, enjoy life, money is not everything. There is enough life apart from money. Money is necessary to live a good life, but it is certainly not the end. - **Rajesh Shah**

“Shall the Great Judge learn, when my task is through, That my spirit has gathered some riches too?

Or shall it at last be mine to find, That all I've worked for, I have left behind?”

It is not just the Bank Balance. - **Manu Mathew Chacko**

I would like to add the following to the discussion. "A street sweeper should sweep streets so sincerely, like Michelangelo painted, or Beethoven composed music, or Shakespeare wrote poetry. He should sweep streets so well that all the hosts of heaven and Earth will pause to say, Here lived a great street sweeper who did his job well and had a peaceful sleep at night." - **P.B. Manikantan**



# Logistics News

In a move that could have drastic implications for Asia's largest ship-breaking industry, located at Alang, Gujarat, the Central Excise department has written to the Union Ministry of Finance to amend regulations and bring all inputs from the ships arriving at the yard for scrapping, under the field of excise duty.

Keeping in mind the industry requirements, railways will soon introduce double-stack container service between Gurgaon & Mundra port in Gujarat.

The International Chamber of Commerce has revised the INCO TERMS with effect from 01-01-2011. The number of terms is reduced from 13 to 11.

The Terms DAF, DES and DEQ are replaced by a new term **DAT (DELIVERED AT TERMINAL)**

The Term DDU is replaced by a new term **DAP (DELIVERED AT PLACE)**

The Inco terms as on 01-01-2011 are:

1. Rules for any mode of transport

•**EXW**- ex works •**FCA**- Free Carrier •**CPT**-Carriage Paid To •**CIP**- Carriage and Insurance Paid To •**DAT**- Delivered At Terminal  
•**DAP**- Delivered At Place •**DDP**- Delivered Duty Paid

2. Rules for sea and inland waterway transport

•**FAS**- Free Alongside Ship •**FOB**- Free On Board •**CFR**- Cost and Freight •**CIF**- Cost, Insurance and Freight.

Did you know?

With the arrival of British merchants in 1821, Hong Kong's potential as a deep sheltered harbor began to be quickly recognized for commerce and as a strategic point on the main trade routes to the Far East. In 1861, this small fishing village had grown to a population of one hundred and twenty thousand and by the turn of the century, over three hundred thousand people lived in this port.

## Shri Anup Jalota Bereaved

Shri Anup Jalota, a close friend and well-wisher of the FEI family lost his father **Shri Purshottamdas Jalota** to prolonged illness on 18th January 2011. Born on 9th September 1925 at Phagwara, Punjab, Purshottamdasji learnt Hindustani classical music from Master Ratan of Shyam Chaurasi Gharana for 12 years.

In his lively and active career as a respectable classical singer, Purshottamdasji earned many accolades: '**Acharya**' and '**Sangeet Shiromani**' by Kanpur Lalit Kala Vidyapeeth; '**Sur Puraskar**' by Surdas Academy, Agra; '**Raseshwar**' by Sur Singar Samsad, Mumbai; '**Bhajan Samrat**' by All India Hindu Mahasabha; '**Rashtra Bhushan**' by Vishwa Jagriti Sanstha, New Delhi, etc. The Government of India honoured him with the **PADMASHRI AWARD** in the year 2004, handed over to him by the then Rashtrapati Shri APJ Abdul Kalam.

*Purshottamdasji was not only a father to Anupji – he was also a friend and mentor. Anupji has trained under his father and remained one of his most dedicated 'chelas'. Purshottamdasji was very active - even at the age of 84, he would religiously do his 'riyaaz' every day. An exponent of classical music, his melodious work and teachings will always remain immortal. We were fortunate to be close enough to Anupji's family, to witness the beautiful and rare father-son relationship. The FEI family joins Anupji in his prayers to the Almighty for eternal peace of the departed soul.*



# Direct Dil Se . . .

Dear Sir,

**Time** has come to express a word of thanks for the quick, smooth and co-operative service accorded to us in clearing our series of EPCG import consignments both sea and air from Customs.

The ease and flexibility that we experienced in dealing and corresponding with your company was amazing. The swiftness maintained in intimating arrival of cargo, obtaining duty amount details, working out bank guarantee details, etc, were narrative.

Providing dummy documents with pre-filled data ensured error free documentation. Co-ordination between the supplier and the buyer and keeping all concerned in the mail loop established complaint free operation. Many of our suppliers appreciated your services. We also felt that the remuneration charged was also nominal when compared with others and the quality of work. As a buying house dealing in handicrafts and home textiles, we deal with a number of freight forwarders, CHAs and shipping lines and we make these comments with authenticity.

Manu and Ameen and team did a wonderful job! The polite firmness in communication was adorable. Kudos to you guys! All we need to request you is to please maintain this quality and sincerity in service which is vanishing from the industry. Thank you very much and all the best to you FEI.

With sincere regards,

V. Surendran

Dear Mr. Surendran

For a company that measures its success by its client's satisfaction, your kind words were an augmentation of our spirit of service. Your mail made me truly happy.

This world is blessed with a rare breed of people like you, who not only feel the good things around them, but also find time to appreciate and express their satisfaction. Your inspiring words will make us strive hard to better our service levels on a continuous basis. We wish you a long life and pray that we have more people like you to keep us going ahead.

Best Personal Regards,

Pratap

## Answer to last month's quiz

Which is correct, "The yolk of the egg are white" or "The yolk of the egg is white"?

Ans: Neither is correct. The yolk of the egg is yellow

## Quiz Time

Can you name three consecutive days without using the words Monday, Tuesday, Wednesday, Thursday, Friday, Saturday, or Sunday?

Send in your quiz answers to feiduniya@feicargo.net. For every correct answer, you will get 5 points. Keep collecting your points with every issue. When your score goes up to 50 points, you will receive a SURPRISE GIFT. So what are you waiting for?? Come on. Tickle your Brain.

7	9				3		
				6	9		
8			3			7	6
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6	1			9			8
		2	3				
		9				5	4

## Welcome to "The July Club"

Where the Common, the Not So Common and the Uncommon meet. If you're born in the month of July or are curious to know more about those born in July, then do visit [www.thejulyclub.com](http://www.thejulyclub.com)

# Birthdays

NAME	BRANCH	DATE
Rajesh Meghrajani	Ahmedabad	5 - Feb
Bhiva Baba Khandekar	Mumbai	9 - Feb
Omkar Mane	Satara	12 - Feb
Rajesh Pal	Ahmedabad	13 - Feb
Girish Makwana	Ahmedabad	15 - Feb
<b>Rekha Chaudhary</b>	<b>Delhi</b>	<b>16 - Feb</b>
Maheshvarman A. S.	Chennai	21 - Feb
Ajit Manjarekar	Mumbai	22 - Feb

# Birthday Girl

As the Delhi Security Summit sat down to discuss international UN reforms in February 2007, this young lady walked in to FEI's Delhi office wearing a confident smile. She started as an assistant manager – sea exports, and soon charmed her way through colleagues and customers.



Committed, diligent and matured, she treated her position with respect - all the time maintaining her simple and friendly nature. With her dedication and nothing-is-impossible attitude, she acquired strong leadership skills which saw her as the head of FEI's Delhi office.

Friends, meet Rekha Chaudhary – our birthday girl for the month! To wish Rekha and make her birthday even more special, call 09810667821.

# Wedding Anniversaries

NAME	BRANCH	DATE
Ashok D. Shinde	Mumbai	4-feb
Sanjay Sawant	Mumbai	15-feb
M Rajendran	Coimbatore	23-feb
Aditya Tewary	Ahmedabad	25-feb
Sham P. Talashilkar	Mumbai	25-Feb
Fahim Ahmed	Kolkatta	28-Feb

# New Members

NAME	BRANCH
Gideon Francis Kumar	International
Hiral Indravadan Rajguru	Ahmedabad

# Newly Weds

Priya & Vipin

FEI family wishes you a happy married life!



# Heartfelt Condolence

The FEI family extends its deepest sympathies to John Sas who lost his Mother recently. May the Lord bless her with peace in heaven and give John and his family, the strength and courage to deal with the loss.

Take your time  
to visit these 5 websites



[www.shailajanair.com](http://www.shailajanair.com)

[www.iceawards.in](http://www.iceawards.in)

[www.feicargo.in](http://www.feicargo.in)

[www.devotionalharmony.com](http://www.devotionalharmony.com)

[www.thejulyclub.com](http://www.thejulyclub.com)