

FEI DUNIYA



IT'S YOUR WORLD

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We don't
GROW
when things are easy.

We
GROW
when we face challenges.

HAPPY NEW YEAR!!

CEO's MESSAGE

Dear Sirs / Madams and FEI family members,

As this year comes to a close, it presents us an opportunity to look back on our performance and plan for the next incoming year.

2017 was a very important year for FEI and for all the players in the logistics industry but also for me personally.

GST and the after effects helped us understand a lot about our business. And also, importantly, the Government declared the Logistics sector as an Industry. This move will also have large and long-term implications and will positively impact the well-being of the industry. The recent declaration of the government to implement the E-way bill w.e.f. June 2018 on GSTN will be another challenge to surmount. 2018 is going to be a year of growing up to be ready for the future where we will focus on systems, processes and business opportunities and also very importantly, adding value to our most important asset - our employees.

Systems and procedures are important part of our daily activity especially in Logistics. Some of them may be agreeable and readily acceptable and others not directly related to you. Hope you will agree with me and support me. We will be going ahead with its implementation in your larger interest. Today we are people oriented organisation and proud of it but we will empower our people with quality systems and procedures without losing focus on our principles and ideals.

Today we will promise that new business opportunities will be taken very seriously as always. Traditional Business of a Customs Broker, Freight Forwarding have passed, Our Mission will be to strive to be leaders in Logistics Services in a holistic sense – which includes Warehousing, Distribution and all other allied services. You are more than welcome to be a part of these new and exciting projects. Please write or get in touch with me as we require hands and brains.



Customers are always right and we will work with customers who are demanding and keep us on our toes but at the same time, also take care of us in the same way.

Each and every one of you is an important and integral cog in the Management wheel. I request you all to look at yourselves as part of the Management Team and work accordingly. I am totally convinced that you have great abilities and we should work smart and together, to achieve our true potential. I will always welcome your views and observations, no matter how critical they are. Let's be Fast Efficient Intelligent. (FEI)

We have started two new projects in 2017. Airconnect - Connecting all the domestic airports in India and Namboothiris - which is an FMCG brand from Kerala for whom we do warehousing and distribution throughout western India. In due course of time, I will use various opportunities to brief you on all of these new initiatives and seek your views to make these projects a big success.

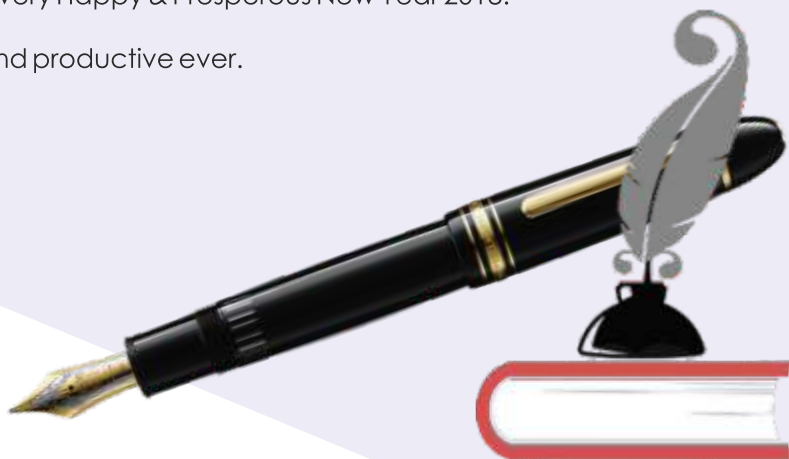
I will take this opportunity to wish all our esteemed customers and our able vendors and all members of the FEI family and their respective families a very Happy & Prosperous New Year 2018.

Let us make this year more exciting and productive ever.

All the very best.

Your friend and CEO

Abhijeet Pratap Nair



A SAINT AND A SCORPION

One day a saint went to a river to bathe. There he noticed a scorpion struggling in the water near him. Scorpions cannot swim and the saint knew that if he did not save the scorpion, it would drown.

Therefore, the saint carefully picked up the struggling scorpion trying to rescue it out from the water. But as he was just about to set it on land, the scorpion stung his finger.

The sharp pain from the sting made the saint instinctively fling his hand and the scorpion went fling back into the water. As soon as the saint gained his composure from the pain, the saint attempted to rescue the troubled creature again. But, as earlier the scorpion stung him again before he could safely keep it on the land. The affair repeated for several times as the saint continued his attempt to save the scorpion while the creature attacked its savior every time.

The saint's disciples who were watching the event for a while and were worried for the saint who was now staggering from the pain. The saint ignored the request from his disciples and continued his attempt to save the scorpion until he finally succeeded.

The disciples carried the reeling saint to his hut, treated him for his wounds and waited for the saint to get well. After the saint regained his consciousness, one of the disciples asked him why the saint let the scorpion attack him several times and continued to help it.

The saint replied, "My dear child, the scorpion did not sting me out of malice or evil intent. Just as it is the water's nature to make things wet and fire's nature to burn, it is in the scorpion's nature to sting. The ignorant creature kept stinging me because its comprehension is not great enough to realize that I was trying to help him. But, just as it is the scorpion's nature to sting, so it is my nature to save. Just as he did not leave his nature, why should I leave my nature? It is my duty to help any soul in need. I should not let the stings from a scorpion rob me from performing my duty as a savior."

In our lives, we will encounter people who may harm us intentionally or unintentionally. We should never let our actions, thoughts and words be affected by the negativity in others. We should continue to perform our duty with love and honesty, even if others do not reciprocate our righteous actions.

The darkness in others heart should not be allowed to penetrate into the lightness of our hearts.

Positive thinking...it can sound simple, but often, not easy. Our life is made of habits and even Buddha once said: "We are what we think." This is why, it's very important to constantly choose positive way of thinking and make an optimistic attitude – your habit or second nature.

Positive people are more likely to be successful than the negative ones. When you will implement positive thinking into your life, you will notice that success becomes easier and it's not as tough and difficult, as many people think.

Make positive thinking – your habit and stay happy!



2 GRAINS

Do you have a dream? If you have one, are you taking any actions to achieve your dream or are you just having it in your head?

Here's a story about two grains which will get you to rethink your life.

Two grains were lying side by side on the fertile soil.

The first grain said: "I want to grow up! I want to put down roots deep into the ground and sprout from the sun and the dew drops on my petals!"

This grain grew up and became a beautiful flower.

The second grain said: "I'm afraid. If I put down my roots into the ground, I don't know what they will face there. If I grow tender stems, they can be damaged by wind. If I grow flowers, they may be disrupted. So I'd rather wait for the safer time.

The second grain was waiting, while the chicken that passed by pecked it..

The story is easy to understand, right? If you have your dream in your mind, do something with it. The first small step you take will make a great difference. If you just wait for the perfect condition and keep worrying about what obstacles you may face, you'll end up doing nothing and your dream will die.

Stop killing your dream! Believe in yourself and take your very first step, even though it's a tiny little step!

- 1. Step 1 : Dream it. Everything begins in the heart and mind. ...**
- 2. Step 2 : Believe it. Yes, your dream needs to be big. ...**
- 3. Step 3 : See it. The great achievers have a habit. ...**
- 4. Step 4 : Tell it. One reason many dreams never go anywhere is because the dreamer keeps it all to himself. ...**
- 5. Step 5 : Plan it. ...**
- 6. Step 6 : Work it. ...**
- 7. Step 7 : Enjoy it.**

We have to have faith in ourselves... YOU are destined to do great things! The only thing that will stop you is yourself!!

Never, ever give up!!

Success is not final, failure is not fatal, it is the courage to continue that will count!!

And always remember,

DREAM IT!!! BELIEVE IT!!! THEN YOU CAN ACHIEVE IT!!!



KEEP YOUR EYES ON THE GOAL

On July 4, 1952, Florence Chadwick was on her way to becoming the first woman to swim the Catalina Channel. She had already conquered the English Channel. The world was watching.

Chadwick fought the dense fog, bone-chilling cold and many times, the sharks. She was striving to reach the shore but every time she looked through her goggles, all she could see was the dense fog. Unable to see the shore, she gave up.

Chadwick was disappointed when she found out that she was only half a mile from the coast. She quit, not because she was a quitter but because her goal was not in sight anywhere. The elements didn't stop her. She said, "I'm not making excuses. If only I had seen the land, I could have made it."

Two months later, she went back and swam the Catalina Channel. This time, in spite of the bad weather, she had her goal in mind and not only accomplished it but beat the men's record by two hours.

Staying focused can help you accomplish almost anything, from studying for a test to finishing your work an hour early. Staying focused can help improve your professional life, help you listen to people better, and also help you come up with a solution to problems at a quicker speed.

If you want to know how to stop checking your Facebook or phone every fifteen minutes and to stay focused on the task ahead of you, pls follow the below steps -

Getting Organised - Keep an organised space:

Whether you're doing work in your office or studying at home, having a clean space can help you focus and get your work done with much more concentration. Remove anything that can distract you from your work and isn't relevant to the task.

Make a To Do List:

Making a to-do list at the beginning of every day or week can make you feel more focused and motivated to continue your work. If you make a list of all the things you have to do, no matter how small, you will feel more accomplished when you check those items off your list and move on to the next task. This will also keep you focused on one task at a time.

Staying Motivated:

Having a purpose to finish your work will keep you motivated and will therefore keep you focused. Once you find your purpose, write it down, or repeat it to yourself to keep your energies in the right place. Your purpose can be the key that unlocks the door to your focus.

Pinpoint your goal:

What is your goal for completing your task? Is it to simply get done with the work, to save up enough money to buy a car or to advance your career? Your goal could also be just to clean your whole house so you can throw a fun party, or to run for 40 minutes without giving up so you can be in better shape. The goal can be the carrot at the end of the stick that makes the task worth doing.



FEI ACTIVITIES

FEI Family congratulates the newly wedded couples and wishes them a happy married life.



Ms. Tanvi Rane (FEI Mumbai) and Mr. Pratik



Ms. Reema Valand (FEI Baroda) and Mr. Nirav



Mr. Rahul Rana (FEI Delhi) and Mrs. Priyanka



Ms. Adiba Khan and Mr. Tauseef
sister of Mr. Imran Khan (FEI Kolkata)



Christmas celebration at FEI-Mumbai





Birthday boy
Santosh Nair

Dear Santosh, you share your birthday with Rahul Dravid, the former cricketer and captain of the Indian Test and one Day International teams.

A very kind hearted and helpful person, I would love to have colleagues like you now and forever. You always come up with a solution. My best wishes to you. – **Dinesh Kutaskar**

Jolly person, easy to work with. – **Lahu Mulay**

Hardworking & loving person. Happy B'day Santoshji, let's celebrate the beginning of another wonderful year in your life. – **Shivraj Chavan**

Kind, royal & helpful person. Prompt & responsible towards his work. Very positive. – **Sampat Andhale**

Santhosh is known to me through his former colleagues. He was instrumental in training many people. I am waiting to see him at his best, contributing to the fullest. I hope and pray that he reinvents himself on his this new birthday. My best wishes. – **Pratap Nair**

BIRTHDAY BOYS/GIRLS

Asgar Hamidon	Colombo	01st
Subhash Singh	Delhi	01st
Manohar Singh Mehra	Delhi	01st
Subhash Thube	Mumbai	02nd
Uttam Kumar Kole	Kolkatta	05th
Vishal Krishna Sanas	Mumbai	05th
Sachin Ravaso Mali	Bangalore	05th
Madan Y. Shinde	Corporate	07th
Vinod Kumar	Delhi	07th
Santosh Nair	Mumbai	11th
Pramod Prajapati	Ahmedabad	11th
P B Manikantan	Kolkata	12th
S. Haritha Fazelath	Corporate	12th
Om Prakash Maurya	Delhi	15th
Aaditya D Parab	Baroda	16th
M. Theva Anand Rajesh	Tuticorin	16th
Kaushalendra Jha	Delhi	18th
Liju Mohan Pillai	Mundra	19th
Muhammed Ameen	Kochi	20th
Ashish Kadam	Baroda	24th
Snehal Sunil Redkar	Corporate	25th
Aakash Patil	Corporate	29th

THEY TIED THE KNOT

Sheen Ajith Thomas	Corporate	01st
Isham Jurangpathy	Colombo	04th
C. Rahul	Kochi	18th
J. John Abraham	Tuticorin	18th
Jayshree Barot	Corporate	20th
Manjit B.	Bangalore	23rd
Sanjoy Kumar Bose	Kolkata	26th
Vinod Kumar	Delhi	28th
Rajesh Meghrajani	Ahmedabad	29th
Maruti Thali	Mumbai	29th
Jitendra Rahwani	Ahmedabad	30th

NEW JOINEES

Dhruvi Rajvanshi	Ahmedabad
Jitendra Rahwani	Ahmedabad
Nirmala Nair	Corporate
Shivraj Kallur	Corporate
Satheesh Nair	Corporate
Dilip Atkari	Mumbai
Poonam Jadhav	Mumbai

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Do take time to visit these websites:

www.feicargo.com | www.shailajanair.org | www.iceawards.in | www.devotionalharmony.com | www.thejulyclub.com | www.shetheincredible.com

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www.feicargo.com

*Make 2018 different by making a difference.
Small steps maketh a journey easy.*

Do a good thing:

*Donate your (unwanted) wardrobe
Plant & nurture a sapling
Educate a girl child*

Leave a wrong thing:

*One habit you know that's not good for you
Drop the ego*

Add a good thing:

*Call up or meet a long lost friend or relative
Volunteer to a social cause
30 mins to good health (Yoga/ Walk)*

Let's celebrate ourselves by celebrating others

Happy New Year 2018

Pratap Nair



I will always make **you** feel special

www.feicargo.com

