

# FEI DUNIYA



IT'S YOUR WORLD

Mumbai • Vol 09 / Issue 11 • April 2017 • A Publication of FEI Cargo Ltd. • Free Distribution

**POSITIVE THINKERS**  
HAVE A SOLUTION  
FOR EVERY PROBLEM,



NEGATIVE THINKERS HAVE  
A PROBLEM FOR EVERY SOLUTION

**STAY POSITIVE!**

# CEO MESSAGE

## Dear Colleagues,

I hope 2017 has been good for all of you , your family and friends. Now that we're heading into a new financial year, it's good to look ahead and think about what this new fiscal may bring us. But first, a quick look back.

FY 2016- 2017 was quite a year for all of us . We've been through many developments, in sometimes less than favourable circumstances. Demonitization and its effects were spread far and wide but it brought in the hope of a prosperous , clean India.

Of course, there's still a lot of work ahead.

Though we are in one of the best growing markets the world is still in recession, and the financial markets and economic climate remain uncertain. Freight rates are on a all time high .

There is a lot of change in the way the Indian customs are working . Every day there is a new development to help reduce the time for clearance under the Ease of doing business mission . This is going to be attractive but really challenging as well . Other missions like decrease in free time at Indian airports , prior bills of entry etc will all mean that we have to be more system driven and organised if we have to compete and succeed in this new era of customs broking .

In short, the current circumstances are all quite challenging to work in. But no matter what the circumstances are, we must not lose sight of our priority: to be strong and financially sustainable, we are a company that puts the customer at the heart of everything we do. Showing our customers how we can support them in their logistical needs by providing advice when needed, flexibility where possible.

It's important for us to use our time wisely and move forward as decisively and swiftly as we can. That will only be possible with your continued dedication and teamwork. Primarily in your own department and branch, but equally across the whole company. So I encourage all of us in our decision making to evaluate not only what is best for our branch, but also how we can get new business and support other branches and the whole FEI Group as a whole.

I have a new responsibility as the **CEO** of the company but I know with all your support and efforts it will be easier for me to realise the dream that our Mr. Nair has dreamt for **Pragati 2020**.

The year ahead will bring its own challenges but I'm sure by working together, keeping focussed on our priorities and putting our customers first we can realise our ambitions. These will certainly continue to be my priorities and I am convinced I can count on you to do the same.

Best Personal Regards  
Abhijeet Nair

## THE SUCCESS QUOTE

“Make up your **mind** that no matter what comes your way,  
no matter how difficult, no matter how unfair,  
you will do more than simply survive.  
You will **thrive** in spite of it.”



## MY DAY @ FEI



**Mr. Lahu Mulay**  
(FEI Mumbai)

My regular morning starts with greeting my colleagues & other members of team.

First thing in the morning I check my emails and I look for the messages that needs my immediate attention.

I look at having good start to my day with a positive thought & in a confident manner. As a part of my daily practice, I attend the daily morning prayer in office after which I have a small meeting with my team and assign them tasks for the day.

During the day, I have meetings with my Boss, Key Team Members and I atleast try to meet one new customer in a day. It's a great pleasure to meet them as always.

Meeting new customers is usually fruitful and mutually beneficial for us and the customer. I first introduce myself, then the branch and then our Company to the customer. Then I request the customer to give me a small presentation about the nature of their business. This often makes me realise the business opportunities & potential of the customer that we can explore.

Before the end of the day I complete all my pending work. At the end of the day I meet with all team members again to review the progress of the work assigned to them. These meetings keep me updated and also gets me to learn new things from our employees which makes me satisfied and gets me ready for the next day.

## THE INSPIRING JOURNEY WITH FEI

These FEIians **Ms. Minakshi Mahral**, **Ms. Mallika Mehta** and **Mr. Awanish Kumar Tiwari** have reached a 3 year milestone with the FEI Group of Companies.

We wish them continued success for many years to come.



Ms. Minakshi Mahral



Ms. Mallika Mehta



Mr. Awanish Kumar Tiwari

# SNF & FEI ACTIVITIES

## A NEW JOURNEY OF LOVE AND COMPANIONSHIP BEGINS



FEI Family congratulates Mr. Saurabh Kumar (FEI-Hyderabad) and Mrs. Astha for their wedding.

## WOMEN EMPOWERMENT

FEI-Mumbai



FEI-Bangalore

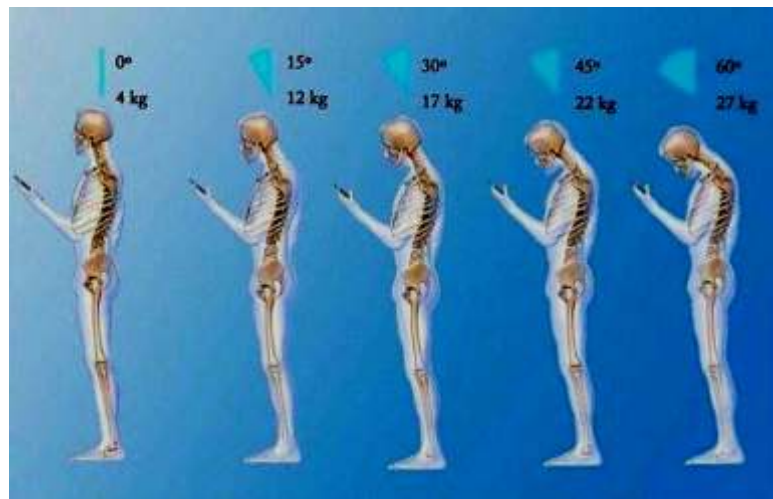


FEI celebrated **“International Women’s Day”** by honouring all ladies at FEI who are women of substance and inspiration.



## DID YOU KNOW

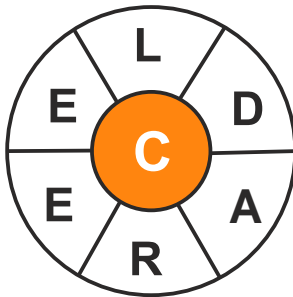
Did you know that your head weighs around 04 or 05 kg? All supported by some pretty small bones in your neck! A Quick look at biomechanics of the body shows that when you are slouched over a phone at 45-degree angle, its equivalent to placing 22kg of stress on the neck! This often translate into headache and pain down back... consider your posture and you might just thank yourself.





## Bull'seye

How many words of four or more letters can you make from the letters shown? Every word must contain the central letter. There should be one seven-letter word. British English Dictionary is used as a reference.



16 Average;  
18 Good;  
20 Outstanding

Ans: acre, arced, cadre, card, care, cared, cedar, cereal, clad, clear, cleared, cradle, creed, declare, lace, laced, race, raced, car, ace.

## Fast five

How long do you think it will take you to unscramble the ten words shown below and fit them correctly into the grid in the order given? One letter has already been entered to get you started on your marks, get set...

1	2	3	4	5
6	V			
7				
8				
9				

**Across**  
1 Pad me  
6 Overs  
7 Sited  
8 Miser  
9 AsCry

**Down**  
1 Raves  
2 CID me  
3 Priam  
4 Reset  
5 Sods

## MY MOTHER'S RECIPE

### THE FAMOUS EAST INDIAN RECIPE FOR POMFRET FRY

#### Ingredients for preparing fish fry stuffing:

1. Two to three green chillies
2. Fresh coriander
3. Half portion of coconut (Grinded finely)
4. 8-10 garlic cloves
5. Small portion of ginger
6. East Indian masala
7. Salt as required
8. Oil for frying
9. Rava for coating
10. One / Four Pomfret



Mr. Regan D'Britto  
(FEI Corporate)



#### Procedure:

1. Grind the mentioned ingredients and make fine paste.
2. Saute the grinded paste (including Coconut) in little oil until it gets red on slow gas flame heat
3. Then take out the stuffing and cool it.
4. Take one whole cleaned Pomfret and slit it from inside in such a manner that one can fill the stuffing from mouth and it doesn't come out from its edges.
5. Coat the fish with rava and fry it in oil for 12 to 16 mins on low flame, turn the sides of the fish post 4 mins.

Your Fish is ready to serve. Garnish it with Lemon juice and Chopped Coriander

**Note: Do not fill too much of stuffing inside the fish.**



Rahul was walking around in a Big Bazar store shopping, when he saw a Cashier talking to a boy couldn't have been more than 5 or 6 years old.

The Cashier said, 'I'm sorry, but you don't have enough money to buy this doll. Then the little boy turned to me and asked: "Uncle, are you sure I don't have enough money?"

He counted his cash and replied: "You know that you don't have enough money to buy the doll, my dear." The little boy was still holding the doll in his hand.

Finally, Rahul walked toward him and asked him who he wished to give this doll to. "It's the doll that my sister loved most and wanted so much. I wanted to Gift her for her BIRTHDAY."

I should give the doll to my mommy so that she can give it to my sister when she goes there. His eyes were so sad while saying this.

'My Sister has gone to be with God. Daddy says that Mommy is going to see God very soon too, so I thought that she could take the doll with her to give it to my sister...'

His heart nearly stopped. The little boy looked up at him and said: 'I told daddy to tell mommy not to go yet. I need her to wait until I come back from the mall.' Then he showed him a very nice photo of him where he was laughing. The boy then told him 'I want mommy to take my picture with her so my sister won't forget me.' 'I love my mommy and I wish she doesn't have to leave me, but daddy says that she has to go to be with my little sister.' Then he looked again at the doll with sad eyes, very quietly.

Rahul quickly reached for his wallet and said to the boy. "Suppose we check again, just in case you do have enough money for the doll?"

'OK' he said, 'I hope I do have enough.' Rahul added some of his money to that boy without him seeing and started to count it. There was enough for the doll and even some spare money.

The little boy said: 'Thank you God for giving me enough money!'

Then he looked at Rahul and added, 'I asked last night before I went to sleep for God to make sure I had enough money to buy this doll, so that mommy could give it to my sister. He heard me!' 'I also wanted to have enough money to buy a white rose for my mommy, but I didn't dare to ask God for too much. But He gave me enough to buy the doll and a white rose. My mommy loves white roses.'

He finished his shopping in a totally different state from when I started. He couldn't get the little boy out of my mind. Then Rahul remembered a local newspaper article two days ago, which mentioned a drunk man in a truck, who hit a car occupied by a young woman and a little girl. The little girl died right away, and the mother was left in a critical state. The family had to decide whether to pull the plug on the life-sustaining machine, because the young woman would not be able to recover from the coma. Was this the family of the little boy?

Two days after this encounter with the little boy, Rahul read in the newspaper that the young woman had passed away. Rahul couldn't stop himself as he bought a bunch of white roses and went to the funeral home where the body of the young woman was exposed for people to see and make last wishes before her burial. She was there, in her coffin, holding a beautiful white rose in her hand with the photo of the little boy and the doll placed over her chest. He left the place, teary-eyed, feeling that his life had been changed forever... The love that the little boy had for his mother and his sister is still, to this day, hard to imagine. And in a fraction of a second, a drunk driver had taken all this away from him.

Please **DO NOT DRINK & DRIVE**. Also, do not make or answer telephone calls while driving. Wear seat belt. Educate to others too...

# WE AT FEI FAMILY WILL MISS YOU.

Deep condolences to  
Mr. Sachin Naik and Family



**Late Mrs. Sunita Naik**  
(Mother of Mr. Sachin Naik - FEI Mumbai)  
(1967 - 2017)

Deep condolences to  
Mrs. Rashmi Ghatbane and Family.



**Late Shri. Tanaji Vithal Sandam**  
(Father of Mrs Rashmi Ghatbane - FEI Mumbai)  
(1941 - 2017)



## FEI shares tribute for the famous Playwright Taarak Mehta.

Eminent humourist and playwright Taarak Mehta, best known for his Gujarati column "Duniya ne Undha Chashma" and TV serial "Taarak Mehta Ka Ooltah Chashma".

Taarak Mehta's character never aged, but his column aged like fine wine and by 2000s, was popular enough to begin hurting sentiments.

The inspiration behind India's longest running comedy show leaves behind rich works in Gujarati Literature, but he will be most remembered for making people both reflect and smile.

He passed away at the age of 87 following a prolonged illness.



## Birthday boy

Mr. Gummi Reddy

"Soft spoken, sincere and dedicated." – K.C. Nair

"Good learner... promising star of FEI." – K. B. Radhakrishnan

"Hardworking, trustworthy and committed." – Ravi Kumar

"He is supportive and keen to learn new things." – Mallika Mehta

"Ambitious, determined, energetic and friendly." – Abhijeet Nair

**Dear Reddy,** you share your birthday with the famous personality **Mr. Shivaji Satam**, an Indian television and film actor.



### THEY CAME INTO THE WORLD ON

Dharmesh J Joshi	Mumbai	05th
N Krishnama Chary	Hyderabad	05th
Vinu Anilkumar Pillai	Corporate	06th
Rahul Rana	Delhi	06th
Lakhai Sardar	Kolkatta	09th
Nilam G. Rane	Mumbai	10th
J. John Abraham	Tuticorin	11th
Vijay T	Bangalore	13th
K B Radhakrishnan	Chennai	14th
Shivraj Chawan	Mumbai	14th
Dinanath Sawant	Mumbai	14th
Ganesh Khobrekar	Mumbai	15th
Stebin Davis	Corporate	21st
<b>Gummi Reddy</b>	<b>Bangalore</b>	<b>21st</b>
Satish Kumar Alakkal	Corporate	23rd
T. Ananda Narayanan	Tirupur	23rd
K. Vasanthakannan	Chennai	25th
Jerin Thomas	Mumbai	26th
D. Dinesh	Chennai	28th

### THE DAY THEY TIED THE KNOT

Smija Abhilash	Corporate	01st
Sisira Perera	Colombo	03rd
J. Nirmal Kumar	Chennai	11th
Rasik Vaghela	Ahmedabad	14th
Dilawar Inamdar	Mumbai	14th
Muhammed Ameen	Kochi	15th
Basanta Kumar Pradhan	Corporate	15th
Sandesh Jadhav	Mumbai	16th
Vaibhav Malap	Mumbai	19th
Santosh Nair	Mumbai	20th
Kumar Gautam	Jaipur	21st
Dinesh Kutaskar	Mumbai	21st
Arun Choudhary	Delhi	22nd
Atmaram V. Dalvi	Mumbai	26th
Aaditya D. Parab	Baroda	29th
Avinash K. Golhar	Mumbai	29th
Navanath Narawade	Mumbai	29th
Sopan Chaudhary	Mumbai	30th

### NEW JOINEES

Ramesh Parmar	Ahmedabad
Pramod Prajapati	Ahmedabad
Jayendra Patel	Baroda
Mayur Chavda	Corporate
Basanta Kumar Pradhan	Corporate
Dipti Kawale	Corporate



FEI Duniya (English) is edited, printed and published for FEI CARGO LTD., Mumbai by K. S. Pratapchandran Nair and Printed at The Print Works, A-2/234-235, Shah & Nahar Industrial Estate, Sun Mill Lane, Lower Parel, Mumbai - 400 013, and published from FEI Cargo Ltd. A/103, Mangalya, Marol Maroshi Road, Andheri (E), Mumbai - 400 059  
Editor - K. S. Pratapchandran Nair (Responsible for selection of news under PRBAct)

**Disclaimer:**

The view and opinion expressed in FEI Duniya are not necessarily those of the editor, publisher or the organization. Any health tips given in the magazine should not substituted for the advice of a medical professional.

**Do take time to visit these websites:**

[www.feicargo.in](http://www.feicargo.in) | [www.shailajanair.org](http://www.shailajanair.org) | [www.iceawards.in](http://www.iceawards.in) | [www.devotionalharmony.com](http://www.devotionalharmony.com) | [www.thejulyclub.com](http://www.thejulyclub.com) | [www.shetheincredible.com](http://www.shetheincredible.com)

FEI Duniya contributions Email: [feiduniya@feicargo.net](mailto:feiduniya@feicargo.net) Published by the editorial board

Follow us: [f/feicargo](https://www.facebook.com/feicargo) [in@FEICargoLtd](https://www.linkedin.com/company/feicargo) [t/FEICargoLtd](https://www.twitter.com/FEICargoLtd)

A-103, Mangalya, Marol Maroshi Road, Andheri (E), Mumbai - 400 059 Tel: +91-22-4236 9911

[www.feicargo.in](http://www.feicargo.in)