



FEI DUNIYA

IT'S YOUR WORLD

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**“I AM NOT
AFRAID OF
WHAT COULD
GO WRONG,
BUT, I AM
EXCITED ABOUT
WHAT ALL COULD
GO RIGHT”**



ABHIJEET NAIR - CEO, (FEI GROUP OF COMPANIES)



Dear Friends,

I should have written to you all a few days back.

Honestly I am just trying to understand the gravity of this new responsibility that Mr Pratap Nair has put on me.

I have always been working with him and trying to fulfil all his wishes or take care of his orders.

I didn't have to think or plan much.

He has worked hard for the last over 37 years and when he says he wants to take a break, I cannot and I do not want to say no to him.

I know that you are all with me and I can expect much more from you in the coming days than in the past.

We have lost a few whom we had considered very close to us. But then FEI is God's own organisation and He will lead us to prosperity. May be this cleansing is also according to His plans.

I would like to talk to each one of you as often as possible. Let me know the right time to call you , every day. With each one of you with me , I will be able to prove it to God and Mr Nair that , together, we will take our FEI group to its rightful heights.

I would want us to get out of the lethargic style of working and get into a more energetic style of working, make customer service our passionate motto and let's make our FEI a force to reckon with in our industry.

Let's do things the **NAIR** way - **Noble - Actions - Inspire - Results.**

Best personal regards
Abhijeet Nair

BECAUSE LIFE IS PRECIOUS

Consider this scenario: In a remote forest, a pregnant deer is about to give birth to a baby. It finds a remote grass field near by a river and slowly goes there thinking it would be safe. As she moves slowly, she gets labor pain.... at the same moment, dark clouds gather around that area and lightning starts a forest fire. Turning left she sees a hunter who is aiming an arrow from a distance. As she tries to move towards right, she spots a hungry lion approaching towards her.

Stochastic Probability Theory - Pregnant Deer Scenario

What can the pregnant deer doas she is already under labor pain?

...

...

What do you think will happen?

Will the deer survive?

Will it give birth to a fawn?

Will the fawn survive? or

Will everything be burnt by the forest fire?

...

...

That particular moment ?

...

...

Can the deer go left? – Hunter's arrow is pointing

Can she go right? – Hungry male lion approaching

Can she move up? – Forest fire

Can she move down? – Fierce river



Answer: She does nothing. She just focuses on giving birth to a new LIFE.

The sequence of events that happens at that fraction of a second (moment) are as follows:

In a spur of MOMENT ...a lightning strikes (already it is cloudy) and blinds the eyes of the Hunter. At that MOMENT, he releases the arrow missing and zipping past the deer. At that MOMENT the arrow hits and injures the lion badly. At that MOMENT, it starts to rain heavily and puts out the forest fire. At that next MOMENT, the deer gives birth to a healthy fawn.

In our life, it's our MOMENT of CHOICE and we all have to deal with such negative thoughts from all sides always. Some thoughts are so powerful they overpower us and make us clueless. Let us not decide anything in a hurry. Let's think of ourselves as the pregnant deer with the ultimate happy ending. Anything can happen in a MOMENT in this life. If you are religious, superstitious, atheist, agnostic... or whatever... you can attribute this MOMENT as divine intervention, faith, sudden luck, chance (serendipity), coincidence... or a simple 'don't know'. We all feel the same. But, whatever one may call it, I would see the priority of the deer in that given moment was to giving birth to a baby.... because LIFE IS PRECIOUS.

**Hence, whether you are deer or a human,
keep that faith and hope within you always...**

PORT OF SALALAH - (OMAN)

The Port of Salalah is a common-user multipurpose port, with facilities to handle bulk cargo, containers, general and liquid cargoes, cruise and navy ships, and in addition offers value added services such as bunkering, containers repairs, a container freight station, warehousing and ship repairs.

The port is ideally located on the east-west trade lane between Europe and Asia and also holds a prime location for servicing the upper Arabian Gulf, Indian sub- continent Red Sea and East African Markets.

The majority of the ports business currently comes from the ports state of the art container terminal. Today the capacity of the container terminal is 5 million TEU. A tender for detailed design of Container Terminal 2 will add 1,350 meters to the existing 2,205 meters of quay wall and 3-4 million TEU.

Excellent infrastructure and a proven track record for efficient operations at the Port of Salalah complement its strategic location. In Oman, it is among the top publicly traded companies, as well as largest private sector employer in the Governorate of Dhofar.

The port is operated by Salalah port services which is listed on the Muscat stock exchange. The A.P. Moller-Maersk Group is a 30% shareholder, and APM Terminals has been granted the management contract for the port through 2028.

Strategic location:

The Port of Salalah is located in Southern Oman, right at the main Asia-Europe trade route. Salalah is not just an obvious gateway to Oman, but also an ideal hub linking the ports that serve 2 billion consumers at the Indian Ocean Rim, the Gulf, Red Sea and East African markets. All with limited pilotage, deviation and with minimal customs formalities for transshipment cargo.

Full-Service-Port:

The Port of Salalah also offers the full range of ancillary services. Container M&R and refer services, warehousing and cargo consolidation, real estate leasing and consultancy. Customs and other authorities are of course onsite. The port also offers bunkering, surveying and a number of ship's chandlers.

Operational excellence:

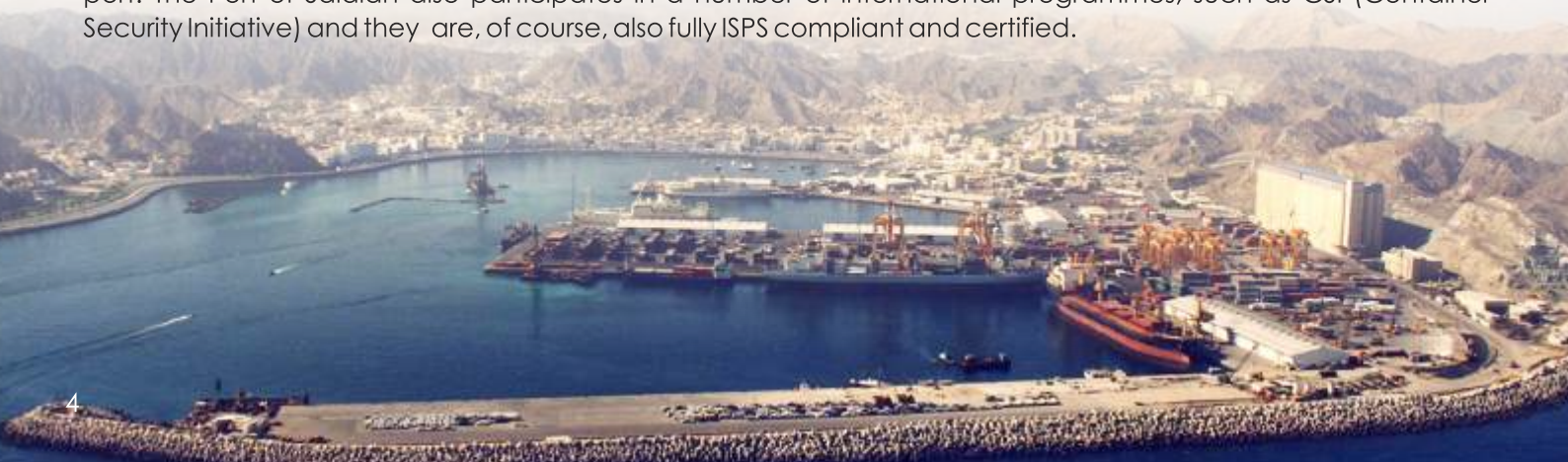
The Port of Salalah offers you the highest productivity of any container terminal in the region. We have also set, and broken, several world productivity records. Our current record is more than 250 moves per hour.

Safety:

Safety is always the number 1 priority at the port of Salalah. Under the SAFETY FOR LIFE slogan, the HSSE team spearheads many and varied programs including: Developing and instilling safe working practices, and monitoring that they are followed; providing training and education; providing and using the right personal protective equipment, always. The team also ensures we are always ready to deal with the unexpected, keeping fire fighting and emergency services at the ready.

Security:

At the Port of Salalah they provide a secure environment in the port and the surrounding area. This of course includes our customer's cargo. They take the security aspect very seriously, and employ their own dedicated and highly trained security officers that supplement the contingent of police officers always on duty in and around the port. The Port of Salalah also participates in a number of international programmes, such as CSI (Container Security Initiative) and they are, of course, also fully ISPS compliant and certified.



PARENTHOOD - PRIVILEGED RESPONSIBILITY

In the country of Armenia, in 1988, Samuel and Danielle sent their young son, Armand, off to school. Samuel squatted before his son and looked him in the eye. "Have a good day at school, and remember, no matter what, I'll always be there for you." They hugged and the boy ran off to school.

Hours later, a powerful earthquake rocked the area. In the midst of the pandemonium, Samuel and Danielle tried to discover what happened to their son but they couldn't get any information. The radio announced that there were thousands of casualties.

Samuel then grabbed his coat and headed for the schoolyard. When he reached the area, what he saw brought tears to his eyes. Armand's school was a pile of debris. Other parents were standing around crying.

Samuel found the place where Armand's classroom used to be and began pulling a broken beam off the pile of rubble. He then grabbed a rock and put it to the side, and then grabbed another one.

One of the parents looking on asked, "What are you doing?" "Digging for my son," Samuel answered. The man then said, "You're just going to make things worse! The building is unstable," and tried to pull Samuel away from his work.

Samuel set his jaw and kept working. As time wore on, one by one, the other parents left. Then a fire-fighter tried to pull Samuel away from the rubble. Samuel looked at him and said, "Won't you help me?" The fire-fighter left and Samuel kept digging.

All through the night and into the next day, Samuel continued digging. Parents placed flowers and pictures of their children on the ruins. But, Samuel just kept working. He picked up a beam and pushed it out of the way when he heard a faint cry. "Help! Help!" Samuel listened but didn't hear anything again. Then he heard a muffled voice, "Papa?"

Samuel began to dig furiously. Finally he could see his son. "Come on out, son!" he said with relief. "No," Armand said. "Let the other kids come out first because I know you'll get me." Child after child emerged until, finally, little Armand appeared. Samuel took him in his arms and Armand said, "I told the other kids not to worry because you told me that you'd always be there for me!"

Fourteen children were saved that day because one father was faithful.

Friends, whether trapped by fallen debris or ensnared by life's hardships and struggles, we are never cut off from our Source. Faith n Trust are our connection to the Source.



*It's a **PRIVILEGE** being a parent, **ENJOY** each moment of it.
It's a **RESPONSIBILITY** being a parent, **DO YOUR BEST**.
Happy being a **PARENT!***

SNF AND FEI ACTIVITIES

FEI Mumbai offered their prayers to “**Ayyappa Swamy**” on 18th of February 2017 with a **Bhajan Sandhya**.



FEI Family congratulates the newly wed couples and wishes them a great life ahead



Mr. Maruti Thali (FEI Mumbai) and Mrs. Priyanka Thali



Mr. Chintan Patel (FEI Baroda) and Mrs. Apurvi Patel



FEI Ahmedabad - Annual picnic to 'Vahelal' on 11th February, 2017.

Congratulation!!!

Mumbai Air Exports celebrates the **100+ tones** target. Yes, they handled **80 shipments** and moved **102.665 tones** and made a record. The **International Division** was prompt in timely securing nominations and our negotiating team for best rates. The support of our staff for custom clearance and customer service was excellent. Of course it wouldn't have been possible without the trust of our customers in us.

FORM IV

Statement About Ownership & Particulars about: FEI DUNIYA As required to be published under Section 19-D Sub-Section (b) of the Press & Registration of Books Act read with Rule 8 of the Registration of Newspapers (Central) Rules, 1959 (as amended).

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I, K.S.P. Nair, hereby declare that the Particulars given above are true to the best of my knowledge & belief.

Date: 01.03.2017

sd/-



Kids Bible Wordsearch

J	Q	D	B	I	U	D	P	F	M	Z	S	I
L	A	P	B	A	R	T	M	N	O	A	H	N
H	C	E	E	T	R	S	P	C	L	L	L	I
O	X	U	A	Y	T	E	L	L	E	Z	A	G
B	H	O	R	S	E	R	G	M	O	A	K	H
X	G	E	J	H	R	K	A	S	P	K	C	T
Q	X	S	S	C	O	C	N	H	A	I	A	H
K	T	R	E	U	N	I	C	O	R	N	J	A
B	R	R	Y	N	O	E	R	T	D	Q	M	W
C	S	J	X	J	I	M	S	M	M	O	L	K
I	F	Z	P	F	L	O	W	U	E	K	X	J
E	F	C	J	R	K	W	F	U	M	N	T	E
Q	L	B	W	V	N	M	J	N	Y	O	C	P



Birthday girl

Ms. Mallika Mehta

"Ambitious, adaptable, dedicated and energetic" - Abhijeet Nair

"Takes initiative, responsibility and willing to go the extra mile to get things done" - Kumar Naidu

"She is very hardworking, sincere & a key player of our FEI family" - Rajiv Shukla



"Like her determination to work and ready to learn attitude. Proud to have her in our team" - Sheen Ajith Thomas

"Hard worker, soft spoken and dedicated to work" - Gummi Reddy

Dear Mallika, you share your birthday with the famous personality **Mr. Akshay Khanna**, an Indian film actor.

THEY CAME INTO THE WORLD ON

Laxman Gite	Mumbai	01st
Mangesh Madake	Pune	01st
Adinath Wafare	Mumbai	02nd
T.A.Samsudeen	Colombo	04th
Imran Khan	Kolkata	09th
Rekha Rawat	Delhi	10th
Ram Niwas	Delhi	15th
Ganesh Dhokane	Pune	17th
Rajsha HT	Bangalore	18th
J. Nirmal Kumar	Chennai	20th
Shubhangi Roman	Mumbai	20th
Kumar Naidu	Corporate	22nd
Ankita Naik	Corporate	24th
Lalit B. Monde	Mumbai	26th
Vikas V. Rajput	Ahmedabad	27th
Ankita Darji	Ahmedabad	27th
Mallika Mehta	Corporate	28th
Namrata Mohape	Mumbai	29th

THE DAY THEY TIED THE KNOT

Ganesh Khot	Mumbai	01st
Pankaj M Vaghela	Ahmedabad	02nd
G V K Hariharan	Chennai	07th
Ravindran Warriar	Mumbai	07th
Kinjal Patel	Baroda	10th
Kumar Naidu	Corporate	10th
Jaimin H. Thakkar	Ahmedabad	11th
K V Ravikumar	Bangalore	11th
Anita Sadhwani	Ahmedabad	11th
Naveen Kumar	Pune	11th
K. Suresh	Chennai	12th
Ashok Jha	Mumbai	13th
Om Prakash	Delhi	13th
Shubhangi Roman	Mumbai	28th
K.C. Nair	Bangalore	29th

NEW JOINEES

Jaypal Sadhwani	Ahmedabad
Kinjal Patel	Baroda
Dinesh Dangar	Baroda
Regan D'Britto	Corporate
Abhijeet Sonar	Corporate
Zaheeruddin Khan	Corporate
Niraj Garg	Mundra
Sushant Kadam	Mumbai

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