



FEI DUNIYA

IT'S YOUR WORLD

Mumbai • Vol 09 / Issue 9 • February 2017 • A Publication of FEI Cargo Ltd. • Free Distribution

LET US IMPLEMENT

“PRAGATI 2020”

THE ‘NAIR’ WAY

Noble – Actions – Inspire - Results



GEN NEXT TAKES OVER FEI GROUP

Dear Friends,

Happy Morning.

The world is changing very fast. The big will not beat the small any more. It will be the fast and efficient beating the slow and indifferent.

This is true for every industry and ours is no different.

And you know successful people don't do different things, they do things differently.

We have had a few challenges in the recent times and I have always accepted these challenges with determination.

The loudest way to tell the world to 'shut up' is to produce results.

We need to stay ahead and stay relevant.

So how do we do this?

If we want something that we never had, we need to do something that we never did.

To know how to do something well is to enjoy doing it has been correctly said that people rarely succeed unless they have fun in what they are doing.

Growth needs change. Change causes transitions. And, transitions are never going to be comfortable.

So let's not ask for a comfortable growth. There are no easy ways to the top. It takes what it takes.

Success doesn't come to you. You have to go to it.

The challenge of execution is not "we don't know what to do" but "we don't do what we know". Knowing is not doing.

Doing is doing.

There are no perfect starts. There is no perfect end. It's all about the journey...

I have decided to make some very important changes, the way we work.

After managing the affairs of this organisation for more than 25 years, I am planning to take a back seat.

From being the Managing Director, I will now be called the **Chairman cum Mentor Director**.

Abhijeet Nair, my son will take over as the **CEO** with immediate effect.

He needs help to lead this organisation for the next 25 years, till its golden jubilee.

He will be guided by our Chief Financial officer, Mr Ravindran Nair.

Mr Nair will be instrumental in taking good care of our financial health.

I have also decided to take the help of my erstwhile colleague Mr Homi Ustad, who has retired as the CEO of Dacsher [previously AFL Ltd, my first work place] and his colleagues Mr Parvez Jokhi and Mr Vinod Raju in guiding Abhijeet and the rest of us to **"Pragathi 2020."**

They will be meeting each one of you and will suggest ways and means to take our organisation to make it a 1000 crore company by the year 2020.

Kindly cooperate with them. They will keep all that you will tell them very confidential and would consider your suggestions too in their report that would be given to Abhijeet.

I have decided on a goal so big that will make you remark: "I don't know HOW?"

Develop beliefs strong enough that will make you remark: "I know I will".

Make your attitude the following:

"We will win, may not be immediately, but definitely".

Each one of you have a role to play in achieving this goal.

The razor blade is so sharp, but can't cut a tree.

The axe is so strong, but can't cut the hair. Everyone is important, according to his/her unique ability and purpose..

Live life like a pair of walking legs. The foot forward has no pride and the foot behind has no shame. Because they both know that their situation will soon change and they both are pursuing the same goal.

The greatest pride is to grow in our own eyes. The deepest shame is to fall in our own eyes..

Let's all rededicate ourselves to becoming one of the most renowned logistics company in the world and make FEI group to be the best organisation to work with.

Thanks a million.

Regards,

Pratap Nair (Chairman & Mentor Director)

me time



With simple practices, you can shine your inner light as brightly as the sun and develop your power, passion and vitality naturally.

First, let me ask you, do you enjoy spending time with yourself? Do you pick up your smartphone, look for people to chat with, or go to the TV or Internet because time alone is lonely, strange, or difficult?

You can be a wonderful friend to yourself, incomparably better than any person or any machine.

Here is a suggestion for enjoying spending time with yourself: Sing and dance for 30 minutes every day. Try to sing as if speaking and to dance as if walking. Enjoy being immersed in yourself, regardless of what other people think.

The time you enjoy spending with yourself is time for changing your energy and for accumulating energy. You can encounter your soul as you sing and dance. That will be the greatest blessing you give yourself.

Tweet like a bird, sing as your heart tells you to sing, and try to find your own, unique sound. As you imagine your dream and vision being realised, try to express it with your whole body.

“HEALTHY” FOOD YOU SHOULD AVOID FRUIT JUICE

We're not talking about the juice you squeeze at home, we're talking about the type of juice you buy at your local supermarket. These are not what they seem. Some of these may have traces of real fruit in them, but mostly they are just water that had sugar and artificial flavour added to it. So you're basically drinking sugared water.

Unfortunately, even 'real' fruit juice isn't really good for you, it pretty much loses most of the 'good stuff' that you get from eating an actual fruit. What is left? Sugar mostly, and a few vitamins.

You get no fiber, no chewing resistance (which helps your metabolism), and you're actually just consuming large amounts of sugar.

Discussing the harmful effects of overdosing on sugar is an article by itself, but in short, it leads to obesity, diabetes, heart problems and many other problems. So avoid fruit juice, and stick to the real thing – EAT THE FRUIT.



time corner

Time Guides Our Plan

“There is a time for departure even when there's no certain place to go:”

Time is too slow for those who wait,
Too swift for those who fear,
Too long for those who grieve,
Too short for those who rejoice,
But for those who love, time is eternity.

We make plans, but time guides them.
No matter how much we try or put efforts to materialize them according to our will,
Our plans, actions, words, everything is guided by time.
It is the most important factor that rules our loves.

**“TO ACHIEVE GREAT THINGS,
TWO THINGS ARE NEEDED: A PLAN,
AND NOT QUITE ENOUGH TIME”**

Mr. P G Raveendran Nair, our new CFO (Chief Financial Officer) is a man with experience and maturity. He has worked for Bank of India for a period of 36 long years handling several important responsibilities in the banking sector. His last position was AGM.

He is disciplined, kind hearted and a good counsellor.

We are happy and privileged to have him with us.



Mr. P. G. Raveendran Nair
(FEI Corporate)

Congratulations!!!



We Congratulate our dear **Mr. K. B. Radhakrishnan of Chennai office** for his appointment as Director of Indo-Australian Chamber of Commerce & India-ASEAN-Sri Lanka Chamber of Commerce & Industry.



**WITH
CHANDRASEKARAN
AS CHAIRMAN OF
TATA SONS,
THE JOB HAS JUST BEEN
DOWNGRADED.**

Given the battering Tata Sons and its interim chairman Ratan Tata have received following Cyrus Mistry's ouster in October, the appointment of N Chandrasekaran as chairman of the Tata holding company on January 12 is both a sensible and strategically pre-emptive move. It may even help the Tata brand get back some of its lost ground.

Following the boardroom coup on October 24, the Tata Sons board had announced the formation of a five-member committee, which included Ratan Tata, to select a new chairman. The committee considered several other names, including Ralf Speth, chief executive officer of Jaguar Land Rover, Harish Manwani, non-executive chairman of Hindustan Unilever, and Noel Tata, Ratan Tata's half-brother and currently in charge of a few retail verticals. It returned the verdict of Natarajan Chandrasekaran, catapulting the Tata Consultancy Services managing director and chief executive officer into the chair of the most powerful corporate professional in India, and key to the \$103-billion Tata Empire.

Chandrasekaran had several things going for him. He has been a Tata insider for the last 30 years. As head of TCS since 2009, he has delivered results that have made the information technology company the brightest jewel in the Tatas' crown. It is believed the government supported Chandrasekaran, as it did not want a foreign national heading an Indian conglomerate. And Tata insiders vouched for him as one who knew the Tata ethos well – a deficiency that was Cyrus Mistry's undoing.

More than other things, the timing of the appointment has been a clever counter-attack against a belligerent Cyrus Mistry. The five-member appointments committee charged with searching for a replacement for Mistry was given four months to come up with a name. Corporate circles believed this could stretch indefinitely, and the public perception was that interim chairman Ratan Tata wanted to keep holding the baton on one pretext or another. Now, by quickly clearing the decks for Chandrasekaran six weeks before the end of the four-month deadline on February 24, Ratan Tata has come clean and the various group companies can now return to business as usual.

That Ratan Tata is not all about hunger for power was important to demonstrate at this juncture, especially since Mistry is actively pursuing his case against Tata Sons before the National Company Law Tribunal. He is pressing for a ruling of breach of corporate governance, and for an injunction against his ouster from the Tata Sons board, where he represents over 18% of the stockholding.

Ratan Tata could not have brought in a cleaner and more efficient face. Under Chandrasekaran's leadership, TCS' revenue and profits grew three-fold to Rs 1 lakh crores and Rs 24,375 crores, respectively, in the financial year 2016. It accounts for as much as 74% of Tata Sons' revenue. As a performer, the IT chief has excelled in delving into the smallest snag personally. A Tata old-timer recounted how a recent IT delivery problem at HDFC Securities had not been attended to, and Chandrasekaran had stepped in to ensure things were sorted out.

Chandrasekaran's opening statement after his appointment conceded that he would be all about earning back brand value. "It will be my endeavour to help progress the group with the ethos, ethics and values that the Tata Group has been built upon," he said.

OWNER TO PROFESSIONAL:

But after the standing ovation Chandrasekaran has got, one significant aspect of the appointment has been missed by most. With Chandrasekaran as chairman of Tata Sons, the job has just been downgraded. Earlier, it was always an owner Tata. The only other non-Tata chairman, Sir Nowroji Saklatwala, the third chairman of the Tata group from 1932 till 1938, was really a Tata by lineage. He was the son of Bapuji Saklatwala and his mother was Virbaiji, the sister of Jamshetji Nusserwani Tata. Cyrus Mistry, though not from the family, is also a heavyweight owner-entrepreneur. For the first time, it will be a pure professional who will lead the Goliath-like Tata holding company.

Tata insiders, too, have welcomed Chandrasekaran's appointment as a step towards bringing in more professionalism. Given his 30-year history with TCS and the Tata culture, he would be able to provide the right coordination between the various moving parts: the powerful Tata Trusts, the chairmen and leadership of key Tata companies like Tata Steel and Tata Motors, as well as with the heavyweight Tata Sons board. This is another area where Cyrus Mistry slipped up, and instead developed outside power centres that the powerful trusts looked upon with suspicion.

However, for the same reason – that Chandrasekaran is ultimately a professional and a long-time Tata man – few deny the actual pecking order will be chairman emeritus Ratan Tata, followed by Chandrasekaran. And the events of recent months have demonstrated that Ratan Tata has anything but retired.



CHALLENGES AHEAD:

There are other challenges too. Chandrasekaran, from when he was appointed an intern at TCS in 1987 till he became the managing director and chief executive officer of the IT giant in 2009, was an information technology man, doing little else. Yes, he is also an organisational leader, but he never stepped outside TCS, and never sought a job in another field. So the flip side is that he has no experience in the wide array of products and services, from steel to airlines and chemical manufacture, that the salt-to-software group (as the Tatas are routinely called) is involved in.

Again, on the downside, by picking up the best performing chief executive in the Tata Group, is Tata Sons exposing TCS' robust growth to speed bumps that may harm the company? Chandrasekaran is credited with maintaining close and personal relations with most of TCS' big clients, travelling 15 days in a month. Can Rajesh Gopinathan, the new chief and currently chief financial officer of TCS, keep up the scorching pace?

The grapevine in TCS in recent weeks saw Chandrasekaran as a reluctant contender for the top job at Tata Sons. Given the company's robust performance, he enjoyed a degree of autonomy no other Tata company chief had. That is history now. As Tata Sons chairman, Chandrasekaran will be buffeted by a hundred different demands and pressures. He has no choice. It's the price he has to pay to occupy the country's top corporate post.



By Mr. Gurbir Singh
(Past Chairman Press Club of Mumbai and Senior Journalist)

FEI RESOLUTION 2017

*will be a selfish year.
My time will be invested
on me. On improving myself.
I want to become a better
person physically and
mentally.*

**FEI Family
Wishes you a
Happy
New
Year**



Adrika
... weave your story

Dr. Sonali Nair, launches her own saree collection.

Her say:

Adrika is Celestial, Celestial is Divine, Divine is Feminine. Feminine resonates with Stories, Stories create Memories. As a child the girl in me was surrounded by stories. Stories of my grandmothers and their sarees. As I grew there were more stories of my mother, my aunts and their sarees. Then followed my sister's saree stories too.

Inspired by them all I started weaving my stories around each saree I wore.

"Saree" the word just encompasses my body, mind and soul into its warm womb.

Every time I drape the yards around myself, something within me makes a shift. The feminine connects to the divine within creating a swirl of energy which takes over.

It adds to the gracefulness and enhances my personality.

Compliments have flown in from all the directions each

time I adorn this piece of unstitched cloth.

This inspired me to experiment with my creative skills.

Every piece of drape here speaks to you. Listen to her, talk to her, understand her.

For more <https://m.facebook.com/adrikaweaveyourstory/>



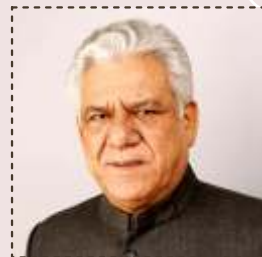
A dear friend and good human being, **Irfan Khan**, passed away losing his battle to cancer. Those who were in newsrooms in the 1990s will remember him as the Hindustan Lever Corp. Company man, with his ever-smiling face, coming and plonking down beside you with his stories and quibbles.

He was always seen at Press Club events and anything else interesting in the city, and suddenly a few months ago he stopped coming.

He was earlier a journalist too starting his career in 1957 as a reporter and working with the PTI, Hindustan Times, Sunday Times London and The Indian Express.

We will miss him sorely.

He was very closely associated to **ICE awards and FEI. A jury head and member who stayed connected until his last.**



Shri Om Prakash Puri
(1950 –2017)

An Indian actor who appeared class apart in mainstream commercial Indian films, but was best in the art films. Om Puri was awarded **Padma Shri**, the fourth highest civilian award of India, in 1990 and in 2004, was made an honorary Officer of the **Order of the British Empire**. He was best-known for his author-backed roles in films like **Aakrosh, Ardh Satya, Jaane Bhi Do Yaaro, Chachi 420, Mirch Masala** and many more. He became known internationally by starring in many Hollywood films such as **City of Joy, Wolf and The Ghost and the Darkness**. He left us On 6 January 2017 after prolonged illness.

INTERESTING ANAGRAMS

Here is a list of word pairs, called **ANAGRAMS**. The interesting part is they are formed by the same set of alphabets but convey a mutually contradictory or sometimes complementary meaning. Here are a dozen of them.

1. Teach Cheat

Some people teach, some cheat and remaining teach to cheat.

2. Listen. Silent

Be silent and listen.

3. Admirer. Married

Status before and after marriage.

4. Fast. Fats

Either fast or add fats as you feast.

5. Marital. Martial

A misplaced 'l' turns marital relationship into martial one.

6. Creative. Reactive

You can never be creative if you are reactive.

7. Sweat. Waste

If you dont sweat as a youth you will waste your entire life, so sweat or waste.

8. Bedroom. Boredom

Always keep boredom out of your bedroom because that is the place where you spent half of your life and mostly in your own company.

9. Vote. Veto

One veto and a million votes undone.

10. Exist. Exits

We exist between our entries and exits.

11. Stain. Saint

Hard to find a saint without a stain.

12. Split. Spilt

Dont cry over split milk. Make paneer. Dont cry over spilt milk either. Feed the cat.



By Ms. Kunjan Bhatt
(FEI Ahmedabad)

ONE PAGE CALENDER 2017

DATES					MONTHS						
					MAY	AUG	FEB MAR NOV	JUN	SEP DEC	APR JULY	JAN OCT
1	8	15	22	29	MON	TUE	WED	THU	FRI	SAT	SUN
2	9	16	23	30	TUE	WED	THU	FRI	SAT	SUN	MON
3	10	17	24	31	WED	THU	FRI	SAT	SUN	MON	TUE
4	11	18	25		THU	FRI	SAT	SUN	MON	TUE	WED
5	12	19	26		FRI	SAT	SUN	MON	TUE	WED	THU
6	13	20	27		SAT	SUN	MON	TUE	WED	THU	FRI
7	14	21	28		SUN	MON	TUE	WED	THU	FRI	SAT



Birthday boy



Mr. Rajiv Shukla

“Dedicated, honest, responsible and always seen with a beautiful smile” - Yashpal Rajrishi

“Very sincere in his job and always ready to take challenge”
- Kaushalendra Jha

“Polite and hardworking employee of our Team”
- Ashwini Kumar Rai

“Dedicated, honest, friendly and reliable”
- Abhijeet Nair

“A team player, sincere and helpful person”
- Mallika Mehta

Dear Rajiv, you share your birthday with **Shri. Jagjit Singh**, the iconic Indian Ghazal singer, composer and musician.

THEY CAME INTO THE WORLD ON

Rajesh Meghrajani	Ahmedabad	05th
Biju Thomas	Hazira	07th
Rajiv Shukla	Delhi	08th
Bhiva Baba Khandekar	Mumbai	09th
Velji Pingol	Mundra	10th
Rajesh Pal	Ahmedabad	13th
Rekha Chaudhary	Delhi	16th
Amol Baad	Mumbai	20th
Prasanth Kumar	Bangalore	20th
K V Ravikumar	Bangalore	25th
Sineesh S.G	Kochi	28th

THE DAY THEY TIED THE KNOT

Pavithra. N	Chennai	01st
Prasanth Kumar	Bangalore	02nd
Nikhil P. Parmar	Ahmedabad	03rd
Ganeshan P A	Corporate	03rd
Ashok D. Shinde	Mumbai	04th
Jagadeesan	Chennai	09th
R. Murugesan	Tirupur	12th
Sandeep V Sawool	Mumbai	12th
Resmi P	Kochi	12th
Balaji Mudaliar	Ahmedabad	13th
Arvind Singh Rawat	Delhi	14th
Sanjay Laxman Sawant	Mumbai	15th
Srabasti Talukdar	Hyderabad	20th
Gummi Reddy	Bangalore	21st
Avaneesh Rai	Mumbai	22nd
Narendra Waigankar	Mumbai	23rd
Anjani Kumar Pathak	Delhi	28th

NEW JOINEES

Hanisha Chhabaria	Ahmedabad
Jaypal Sadhwani	Ahmedabad
Sumana V	Bangalore
Preeti Prasad	Baroda
Jagadeesan	Chennai
Smija Abhilash	Corporate
Alok Das	Mumbai

FEI Duniya (English) is edited, printed and published for FEI CARGO LTD., Mumbai by K. S. Pratapchandran Nair and Printed at The Print Works, A-2/234-235, Shah & Nahar Industrial Estate, Sun Mill Lane, Lower Parel, Mumbai - 400 013, and published from FEI Cargo Ltd. A/103, Mangalya, Marol Maroshi Road, Andheri (E), Mumbai - 400 059
Editor - K. S. Pratapchandran Nair (Responsible for selection of news under PRBAct)

Disclaimer:

The view and opinion expressed in FEI Duniya are not necessarily those of the editor, publisher or the organization. Any health tips given in the magazine should not substituted for the advice of a medical professional.

Do take time to visit these websites:

www.feicargo.in | www.shailajanair.org | www.iceawards.in | www.devotionalharmony.com | www.thejulyclub.com | www.shetheincredible.com

FEI Duniya contributions Email: feiduniya@feicargo.net Published by the editorial board

Follow us: [f /feicargo](https://www.facebook.com/feicargo) [@FEICargoLtd](https://www.instagram.com/FEICargoLtd) [in /FEICargoLtd](https://www.linkedin.com/company/FEICargoLtd)

A-103, Mangalya, Marol Maroshi Road, Andheri (E), Mumbai - 400 059 Tel: +91-22-4236 9911

www.feicargo.in